

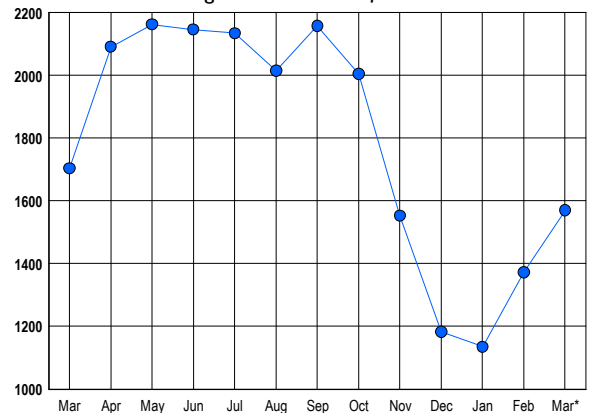


LISTINGS

Prices Range	New This Month			Total Actives		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	2	2	0.0	13	13	0.0
150,000 - 199,999	8	12	-33.3	4	19	-78.9
200,000 - 299,999	101	123	-17.9	69	82	-15.9
300,000 - 399,999	206	266	-22.6	118	184	-35.9
400,000 - 499,999	247	269	-8.2	213	224	-4.9
500,000 - 599,999	175	210	-16.7	182	171	6.4
600,000 - 699,999	167	164	1.8	166	152	9.2
700,000 - 799,999	103	130	-20.8	131	122	7.4
800,000 - 899,999	99	105	-5.7	102	112	-8.9
900,000 - 999,999	56	48	16.7	69	80	-13.8
1,000,000 - 1,249,999	84	69	21.7	99	119	-16.8
1,250,000 - 1,499,999	61	81	-24.7	108	134	-19.4
1,500,000 +	120	129	-7.0	296	291	1.7
TOTALS	1429	1608	-11.1	1570	1703	-7.8

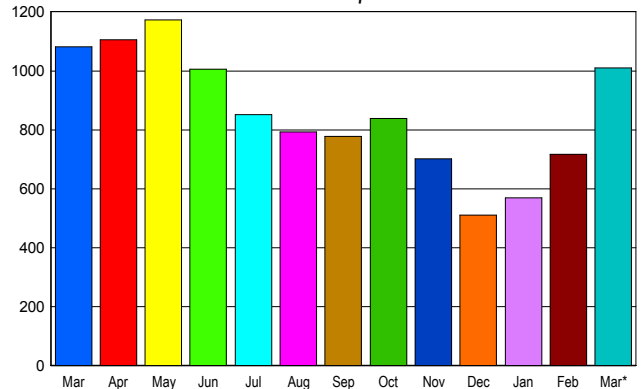
INVENTORY TREND

Listings Active at End of Month



SALES TREND

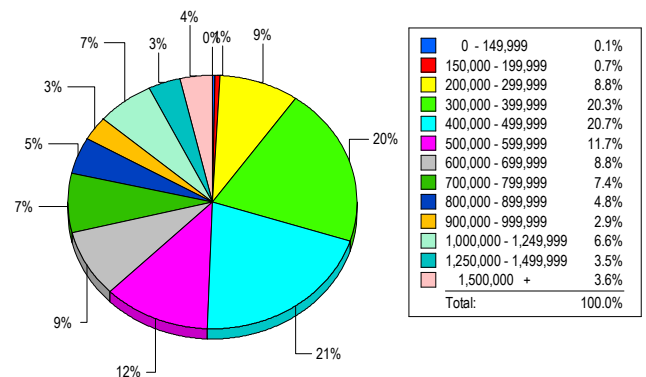
Contracts Ratified Per Month



CONTRACTS

Price Range	New This Month			Year-To-Date		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	3	1	200.0	3	5	-40.0
150,000 - 199,999	8	12	-33.3	13	44	-70.5
200,000 - 299,999	101	118	-14.4	216	272	-20.6
300,000 - 399,999	200	226	-11.5	439	509	-13.8
400,000 - 499,999	188	184	2.2	468	419	11.7
500,000 - 599,999	127	131	-3.1	279	295	-5.4
600,000 - 699,999	109	125	-12.8	213	251	-15.1
700,000 - 799,999	69	79	-12.7	165	160	3.1
800,000 - 899,999	62	62	0.0	107	111	-3.6
900,000 - 999,999	31	22	40.9	72	58	24.1
1,000,000 - 1,249,999	49	45	8.9	106	97	9.3
1,250,000 - 1,499,999	29	37	-21.6	73	87	-16.1
1,500,000 +	34	39	-12.8	89	100	-11.0
TOTALS	1010	1081	-6.6	2243	2408	-6.9

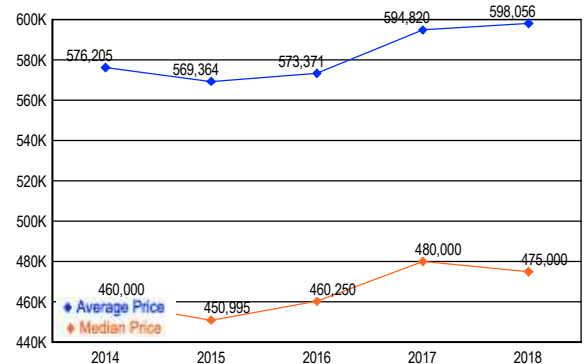
MARKET BY PRICE RANGE



SETTLEMENTS

Price Range	New This Month			Year-to-Date		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	1	5	-80.0	1	8	-87.5
150,000 - 199,999	5	9	-44.4	16	31	-48.4
200,000 - 299,999	63	88	-28.4	166	249	-33.3
300,000 - 399,999	145	155	-6.5	354	406	-12.8
400,000 - 499,999	148	137	8.0	360	337	6.8
500,000 - 599,999	84	101	-16.8	206	216	-4.6
600,000 - 699,999	63	62	1.6	159	166	-4.2
700,000 - 799,999	53	53	0.0	121	113	7.1
800,000 - 899,999	34	34	0.0	79	63	25.4
900,000 - 999,999	21	14	50.0	44	47	-6.4
1,000,000 - 1,249,999	47	39	20.5	74	77	-3.9
1,250,000 - 1,499,999	25	20	25.0	45	45	0.0
1,500,000 +	26	26	0.0	57	67	-14.9
TOTALS	715	743	-3.8	1682	1825	-7.8

AVERAGE & MEDIAN PRICE



DATA SOURCE: Metropolitan Regional Information Systems, Inc. (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year-to-date contract information may not equal the sum of the monthly contract totals reported in