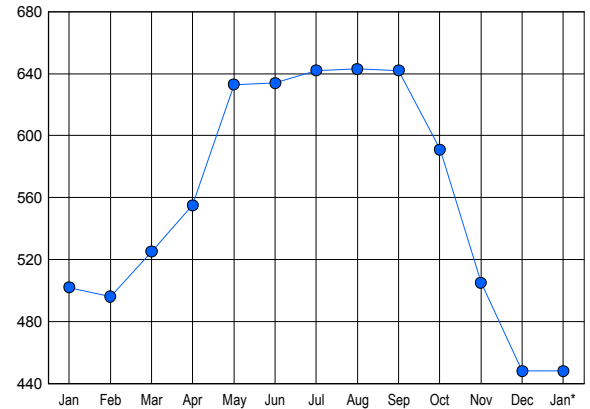


### LISTINGS

Price Range	New This Month			Total Actives		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	40	50	-20.0	43	67	-35.8
150,000 - 199,999	42	46	-8.7	80	91	-12.1
200,000 - 299,999	80	65	23.1	124	140	-11.4
300,000 - 399,999	36	52	-30.8	92	88	4.5
400,000 - 499,999	17	19	-10.5	27	40	-32.5
500,000 - 599,999	11	5	120.0	20	21	-4.8
600,000 - 699,999	5	4	25.0	8	14	-42.9
700,000 - 799,999	3	3	0.0	11	4	175.0
800,000 - 899,999	1	1	0.0	0	4	-100.0
900,000 - 999,999	0	1	-100.0	3	1	200.0
1,000,000 - 1,249,999	1	1	0.0	5	4	25.0
1,250,000 - 1,499,999	2	3	-33.3	6	5	20.0
1,500,000 +	2	5	-60.0	29	23	26.1
<b>TOTALS</b>	<b>240</b>	<b>255</b>	<b>-5.9</b>	<b>448</b>	<b>502</b>	<b>-10.8</b>

### INVENTORY TREND

Listings Active at End of Month

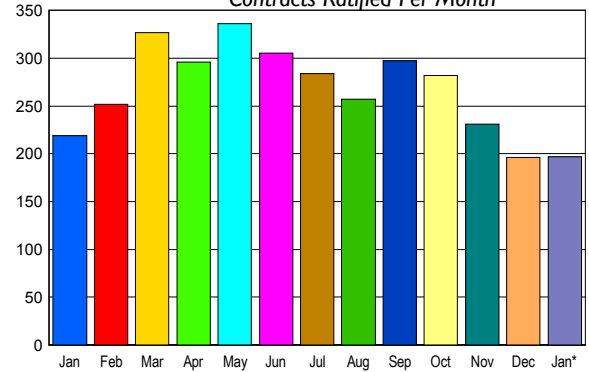


### CONTRACTS

Price Range	New This Month			Year-To-Date		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	28	53	-47.2	28	53	-47.2
150,000 - 199,999	34	45	-24.4	34	45	-24.4
200,000 - 299,999	69	59	16.9	69	59	16.9
300,000 - 399,999	35	33	6.1	35	33	6.1
400,000 - 499,999	15	13	15.4	15	13	15.4
500,000 - 599,999	8	3	166.7	8	3	166.7
600,000 - 699,999	4	3	33.3	4	3	33.3
700,000 - 799,999	1	5	-80.0	1	5	-80.0
800,000 - 899,999	1	1	0.0	1	1	0.0
900,000 - 999,999	0	0	0.0	0	0	0.0
1,000,000 - 1,249,999	1	2	-50.0	1	2	-50.0
1,250,000 - 1,499,999	0	1	-100.0	0	1	-100.0
1,500,000 +	1	1	0.0	1	1	0.0
<b>TOTALS</b>	<b>197</b>	<b>219</b>	<b>-10.0</b>	<b>197</b>	<b>219</b>	<b>-10.0</b>

### SALES TREND

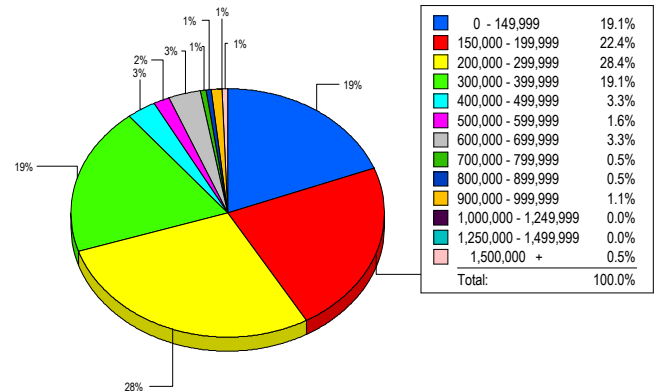
Contracts Ratified Per Month



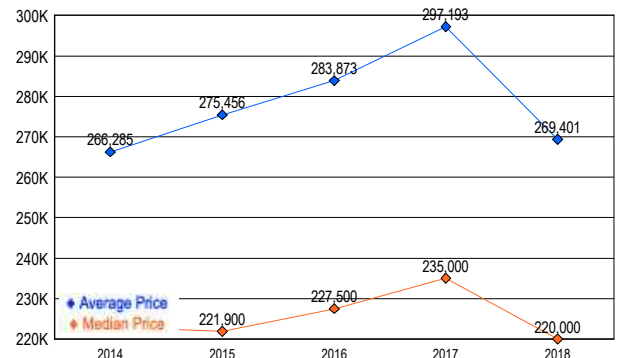
### SETTLEMENTS

Price Range	New This Month			Year-To-Date		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	35	36	-2.8	35	36	-2.8
150,000 - 199,999	41	40	2.5	41	40	2.5
200,000 - 299,999	52	47	10.6	52	47	10.6
300,000 - 399,999	35	25	40.0	35	25	40.0
400,000 - 499,999	6	19	-68.4	6	19	-68.4
500,000 - 599,999	3	3	0.0	3	3	0.0
600,000 - 699,999	6	5	20.0	6	5	20.0
700,000 - 799,999	1	1	0.0	1	1	0.0
800,000 - 899,999	1	0	100.0	1	0	-100.0
900,000 - 999,999	2	0	200.0	2	0	-200.0
1,000,000 - 1,249,999	0	2	-100.0	0	2	-100.0
1,250,000 - 1,499,999	0	0	0.0	0	0	0.0
1,500,000 +	1	4	-75.0	1	4	-75.0
<b>TOTALS</b>	<b>183</b>	<b>182</b>	<b>0.5</b>	<b>183</b>	<b>182</b>	<b>0.5</b>

### MARKET BY PRICE RANGE



### AVERAGE & MEDIAN PRICE



DATA SOURCE: Metropolitan Regional Information Systems, Inc. (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year-to-date contract information may not equal the sum of the monthly contract totals reported in