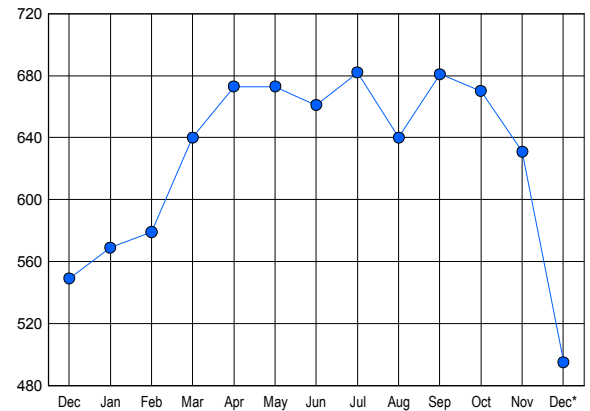


LISTINGS

Price Range	New This Month			Total Actives		
	2016	2015	% Change	2016	2015	% Change
0 - 149,999	37	44	-15.9	65	111	-41.4
150,000 - 199,999	40	43	-7.0	92	105	-12.4
200,000 - 299,999	44	45	-2.2	150	165	-9.1
300,000 - 399,999	29	22	31.8	84	83	1.2
400,000 - 499,999	10	13	-23.1	31	28	10.7
500,000 - 599,999	3	9	-66.7	24	22	9.1
600,000 - 699,999	5	3	66.7	11	6	83.3
700,000 - 799,999	1	2	-50.0	4	7	-42.9
800,000 - 899,999	2	1	100.0	4	7	-42.9
900,000 - 999,999	0	0	0.0	0	0	0.0
1,000,000 - 1,249,999	1	2	-50.0	5	1	400.0
1,250,000 - 1,499,999	0	0	0.0	5	3	66.7
1,500,000 +	3	10	-70.0	20	11	81.8
TOTALS	175	194	-9.8	495	549	-9.8

INVENTORY TREND

Listings Active at End of Month

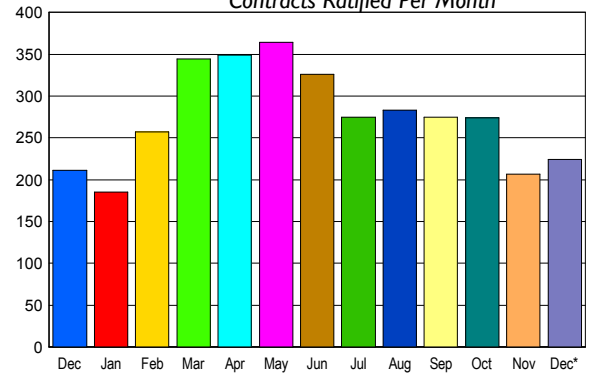


CONTRACTS

Price Range	New This Month			Year-To-Date		
	2016	2015	% Change	2016	2015	% Change
0 - 149,999	48	58	-17.2	610	669	-8.8
150,000 - 199,999	55	40	37.5	620	577	7.5
200,000 - 299,999	58	56	3.6	905	812	11.5
300,000 - 399,999	34	30	13.3	486	473	2.7
400,000 - 499,999	14	14	0.0	201	152	32.2
500,000 - 599,999	2	3	-33.3	102	99	3.0
600,000 - 699,999	5	2	150.0	47	54	-13.0
700,000 - 799,999	0	1	-100.0	40	31	29.0
800,000 - 899,999	1	0	100.0	17	15	13.3
900,000 - 999,999	0	1	-100.0	4	4	0.0
1,000,000 - 1,249,999	3	2	50.0	12	9	33.3
1,250,000 - 1,499,999	1	0	100.0	7	8	-12.5
1,500,000 +	3	4	-25.0	29	27	7.4
TOTALS	224	211	6.2	3080	2930	5.1

SALES TREND

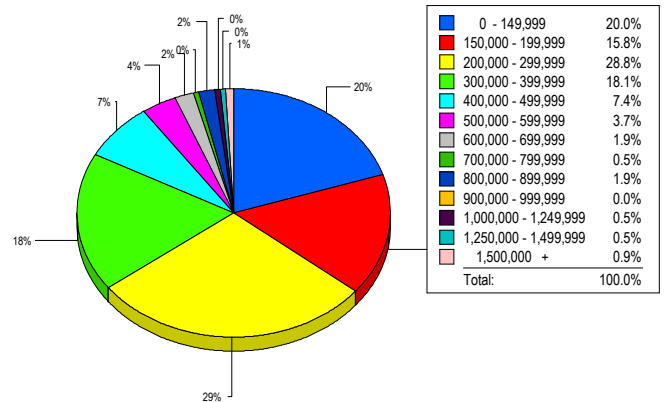
Contracts Ratified Per Month



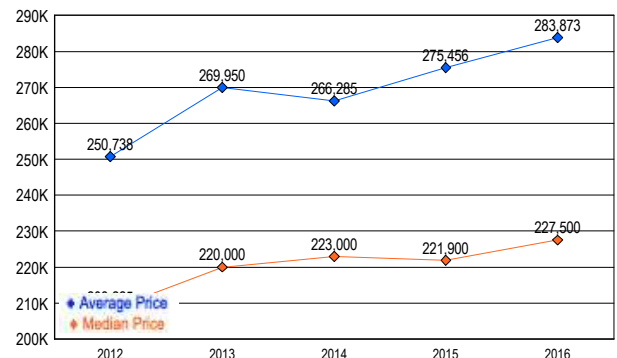
SETTLEMENTS

Price Range	New This Month			Year-To-Date		
	2016	2015	% Change	2016	2015	% Change
0 - 149,999	43	47	-8.5	637	660	-3.5
150,000 - 199,999	34	46	-26.1	596	568	4.9
200,000 - 299,999	62	59	5.1	866	752	15.2
300,000 - 399,999	39	45	-13.3	489	456	7.2
400,000 - 499,999	16	11	45.5	188	148	27.0
500,000 - 599,999	8	8	0.0	96	101	-5.0
600,000 - 699,999	4	5	-20.0	44	57	-22.8
700,000 - 799,999	1	3	-66.7	38	27	40.7
800,000 - 899,999	4	1	300.0	19	12	58.3
900,000 - 999,999	0	0	0.0	4	4	0.0
1,000,000 - 1,249,999	1	0	100.0	11	9	22.2
1,250,000 - 1,499,999	1	0	100.0	7	4	75.0
1,500,000 +	2	1	100.0	30	27	11.1
TOTALS	215	226	-4.9	3025	2825	7.1

MARKET BY PRICE RANGE



AVERAGE & MEDIAN PRICE



DATA SOURCE: Metropolitan Regional Information Systems, Inc. (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year-to-date contract information may not equal the sum of the monthly contract totals reported in