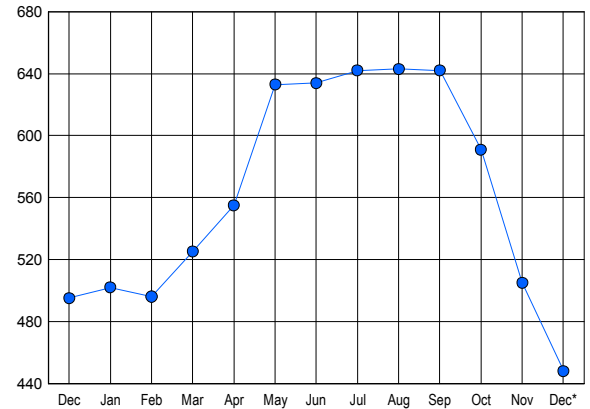


### LISTINGS

Price Range	New This Month			Total Actives		
	2017	2016	% Change	2017	2016	% Change
0 - 149,999	28	37	-24.3	41	65	-36.9
150,000 - 199,999	32	40	-20.0	75	92	-18.5
200,000 - 299,999	58	44	31.8	136	150	-9.3
300,000 - 399,999	27	29	-6.9	89	84	6.0
400,000 - 499,999	6	10	-40.0	27	31	-12.9
500,000 - 599,999	3	3	0.0	18	24	-25.0
600,000 - 699,999	3	5	-40.0	7	11	-36.4
700,000 - 799,999	2	1	100.0	12	4	200.0
800,000 - 899,999	0	2	-100.0	0	4	-100.0
900,000 - 999,999	0	0	0.0	3	0	0.0
1,000,000 - 1,249,999	2	1	100.0	5	5	0.0
1,250,000 - 1,499,999	3	0	300.0	4	5	-20.0
1,500,000 +	6	3	100.0	31	20	55.0
<b>TOTALS</b>	<b>170</b>	<b>175</b>	<b>-2.9</b>	<b>448</b>	<b>495</b>	<b>-9.5</b>

### INVENTORY TREND

Listings Active at End of Month

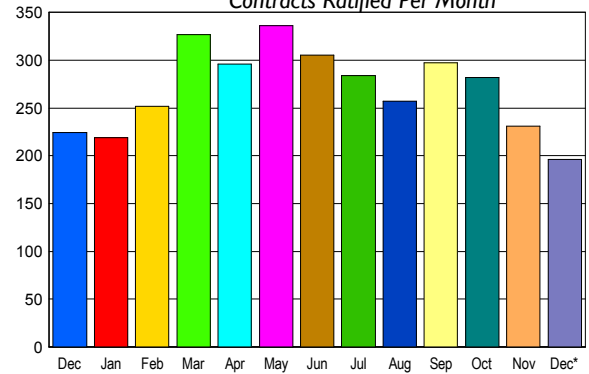


### CONTRACTS

Price Range	New This Month			Year-To-Date		
	2017	2016	% Change	2017	2016	% Change
0 - 149,999	29	48	-39.6	538	610	-11.8
150,000 - 199,999	49	55	-10.9	600	620	-3.2
200,000 - 299,999	60	58	3.4	956	905	5.6
300,000 - 399,999	37	34	8.8	538	486	10.7
400,000 - 499,999	8	14	-42.9	195	201	-3.0
500,000 - 599,999	3	2	50.0	90	102	-11.8
600,000 - 699,999	2	5	-60.0	60	47	27.7
700,000 - 799,999	2	0	200.0	37	40	-7.5
800,000 - 899,999	0	1	-100.0	16	17	-5.9
900,000 - 999,999	0	0	0.0	11	4	175.0
1,000,000 - 1,249,999	0	3	-100.0	17	12	41.7
1,250,000 - 1,499,999	2	1	100.0	14	7	100.0
1,500,000 +	4	3	33.3	26	29	-10.3
<b>TOTALS</b>	<b>196</b>	<b>224</b>	<b>-12.5</b>	<b>3098</b>	<b>3080</b>	<b>0.6</b>

### SALES TREND

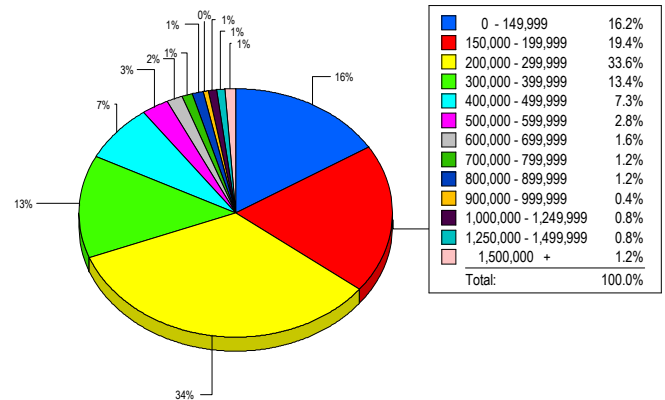
Contracts Ratified Per Month



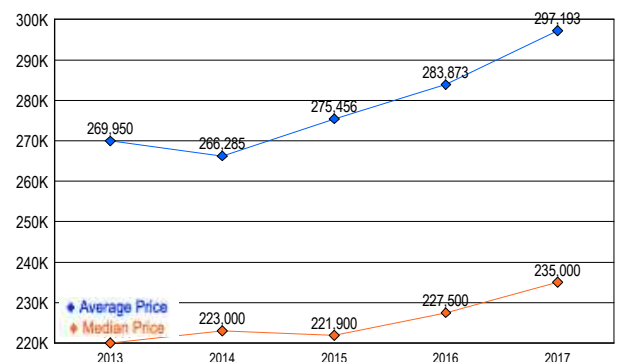
### SETTLEMENTS

Price Range	New This Month			Year-To-Date		
	2017	2016	% Change	2017	2016	% Change
0 - 149,999	40	43	-7.0	550	637	-13.7
150,000 - 199,999	48	34	41.2	597	596	0.2
200,000 - 299,999	83	62	33.9	951	866	9.8
300,000 - 399,999	33	39	-15.4	520	489	6.3
400,000 - 499,999	18	16	12.5	219	188	16.5
500,000 - 599,999	7	8	-12.5	87	96	-9.4
600,000 - 699,999	4	4	0.0	70	44	59.1
700,000 - 799,999	3	1	200.0	34	38	-10.5
800,000 - 899,999	3	4	-25.0	16	19	-15.8
900,000 - 999,999	1	0	100.0	7	4	75.0
1,000,000 - 1,249,999	2	1	100.0	24	11	118.2
1,250,000 - 1,499,999	2	1	100.0	12	7	71.4
1,500,000 +	3	2	50.0	32	30	6.7
<b>TOTALS</b>	<b>247</b>	<b>215</b>	<b>14.9</b>	<b>3119</b>	<b>3025</b>	<b>3.1</b>

### MARKET BY PRICE RANGE



### AVERAGE & MEDIAN PRICE



DATA SOURCE: Metropolitan Regional Information Systems, Inc. (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year-to-date contract information may not equal the sum of the monthly contract totals reported in