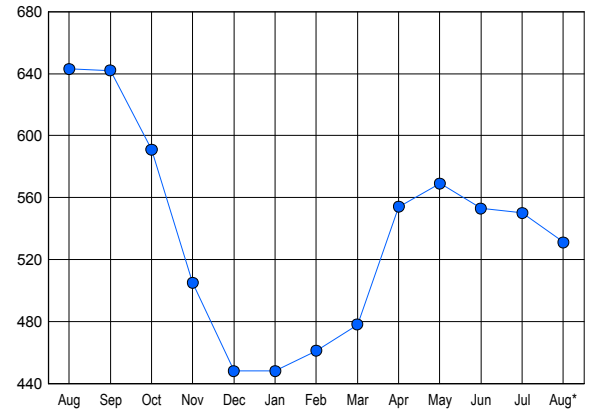


### LISTINGS

Price Range	New This Month			Total Actives		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	40	50	-20.0	31	62	-50.0
150,000 - 199,999	60	60	0.0	91	94	-3.2
200,000 - 299,999	99	118	-16.1	178	193	-7.8
300,000 - 399,999	77	59	30.5	108	133	-18.8
400,000 - 499,999	19	23	-17.4	41	55	-25.5
500,000 - 599,999	9	10	-10.0	15	25	-40.0
600,000 - 699,999	3	14	-78.6	16	23	-30.4
700,000 - 799,999	3	2	50.0	4	5	-20.0
800,000 - 899,999	0	4	-100.0	4	7	-42.9
900,000 - 999,999	4	0	400.0	8	3	166.7
1,000,000 - 1,249,999	4	2	100.0	5	5	0.0
1,250,000 - 1,499,999	2	0	200.0	11	7	57.1
1,500,000 +	5	5	0.0	19	31	-38.7
<b>TOTALS</b>	<b>325</b>	<b>347</b>	<b>-6.3</b>	<b>531</b>	<b>643</b>	<b>-17.4</b>

### INVENTORY TREND

Listings Active at End of Month

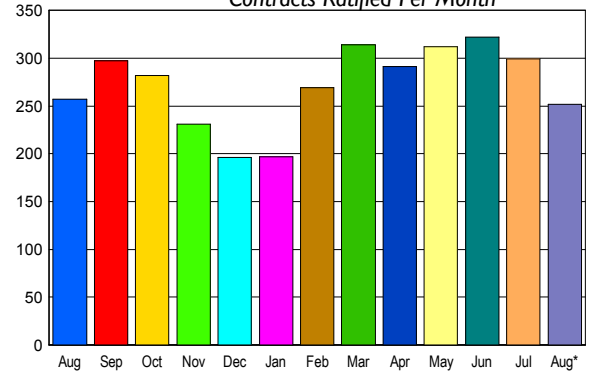


### CONTRACTS

Price Range	New This Month			Year-To-Date		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	42	44	-4.5	338	376	-10.1
150,000 - 199,999	45	56	-19.6	395	432	-8.6
200,000 - 299,999	87	87	0.0	668	662	0.9
300,000 - 399,999	52	38	36.8	419	369	13.6
400,000 - 499,999	11	8	37.5	155	134	15.7
500,000 - 599,999	4	8	-50.0	61	68	-10.3
600,000 - 699,999	3	6	-50.0	42	42	0.0
700,000 - 799,999	2	3	-33.3	25	31	-19.4
800,000 - 899,999	1	2	-50.0	9	12	-25.0
900,000 - 999,999	0	1	-100.0	4	6	-33.3
1,000,000 - 1,249,999	0	2	-100.0	7	12	-41.7
1,250,000 - 1,499,999	1	0	100.0	6	9	-33.3
1,500,000 +	4	2	100.0	16	15	6.7
<b>TOTALS</b>	<b>252</b>	<b>257</b>	<b>-1.9</b>	<b>2145</b>	<b>2168</b>	<b>-1.1</b>

### SALES TREND

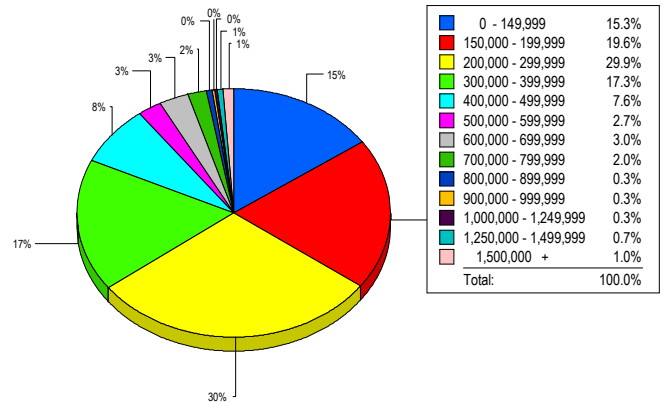
Contracts Ratified Per Month



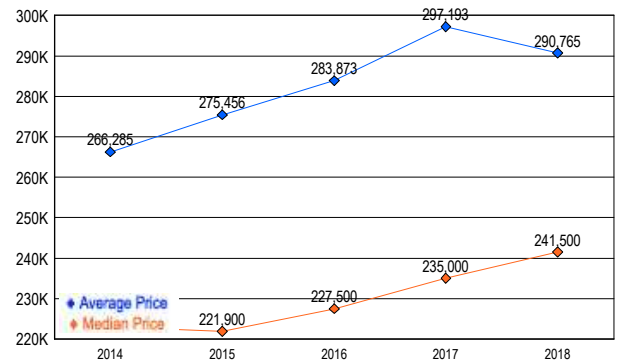
### SETTLEMENTS

Price Range	New This Month			Year-To-Date		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	46	47	-2.1	339	376	-9.8
150,000 - 199,999	59	49	20.4	406	403	0.7
200,000 - 299,999	90	88	2.3	606	624	-2.9
300,000 - 399,999	52	45	15.6	394	352	11.9
400,000 - 499,999	23	22	4.5	152	156	-2.6
500,000 - 599,999	8	7	14.3	54	60	-10.0
600,000 - 699,999	9	5	80.0	49	47	4.3
700,000 - 799,999	6	6	0.0	22	29	-24.1
800,000 - 899,999	1	1	0.0	8	9	-11.1
900,000 - 999,999	1	0	100.0	7	2	250.0
1,000,000 - 1,249,999	1	0	100.0	8	16	-50.0
1,250,000 - 1,499,999	2	1	100.0	5	9	-44.4
1,500,000 +	3	2	50.0	16	22	-27.3
<b>TOTALS</b>	<b>301</b>	<b>273</b>	<b>10.3</b>	<b>2066</b>	<b>2105</b>	<b>-1.9</b>

### MARKET BY PRICE RANGE



### AVERAGE & MEDIAN PRICE



DATA SOURCE: Metropolitan Regional Information Systems, Inc. (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year-to-date contract information may not equal the sum of the monthly contract totals reported in