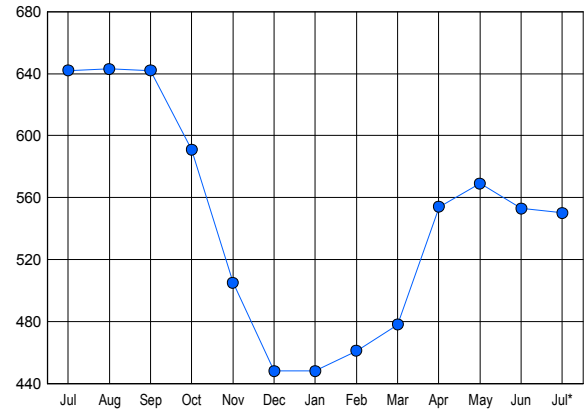


LISTINGS

Price Range	New This Month			Total Actives		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	32	47	-31.9	39	56	-30.4
150,000 - 199,999	63	49	28.6	93	91	2.2
200,000 - 299,999	117	93	25.8	178	181	-1.7
300,000 - 399,999	71	73	-2.7	113	140	-19.3
400,000 - 499,999	19	24	-20.8	39	64	-39.1
500,000 - 599,999	11	7	57.1	17	24	-29.2
600,000 - 699,999	8	6	33.3	16	22	-27.3
700,000 - 799,999	2	5	-60.0	6	9	-33.3
800,000 - 899,999	1	3	-66.7	5	6	-16.7
900,000 - 999,999	1	1	0.0	4	3	33.3
1,000,000 - 1,249,999	2	5	-60.0	3	8	-62.5
1,250,000 - 1,499,999	6	4	50.0	11	8	37.5
1,500,000 +	6	7	-14.3	26	30	-13.3
TOTALS	339	324	4.6	550	642	-14.3

INVENTORY TREND

Listings Active at End of Month

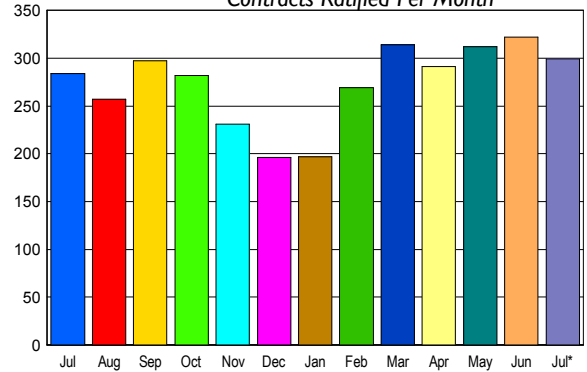


CONTRACTS

Price Range	New This Month			Year-To-Date		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	42	45	-6.7	299	338	-11.5
150,000 - 199,999	52	60	-13.3	348	380	-8.4
200,000 - 299,999	101	91	11.0	588	579	1.6
300,000 - 399,999	56	48	16.7	370	331	11.8
400,000 - 499,999	25	21	19.0	145	126	15.1
500,000 - 599,999	8	10	-20.0	58	59	-1.7
600,000 - 699,999	5	3	66.7	39	34	14.7
700,000 - 799,999	4	2	100.0	23	28	-17.9
800,000 - 899,999	1	2	-50.0	8	10	-20.0
900,000 - 999,999	1	0	100.0	4	5	-20.0
1,000,000 - 1,249,999	2	0	200.0	7	10	-30.0
1,250,000 - 1,499,999	1	1	0.0	5	9	-44.4
1,500,000 +	1	1	0.0	12	13	-7.7
TOTALS	299	284	5.3	1906	1922	-0.8

SALES TREND

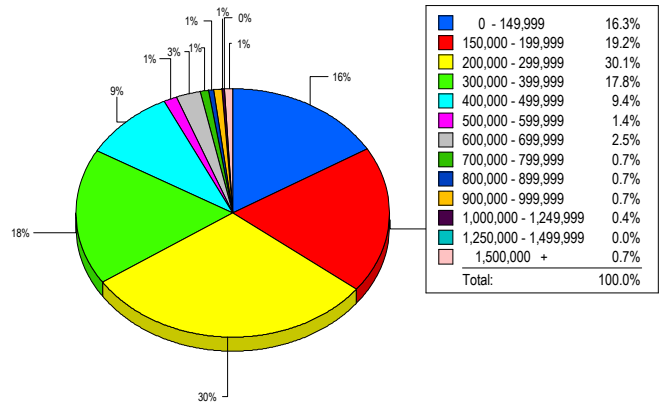
Contracts Ratified Per Month



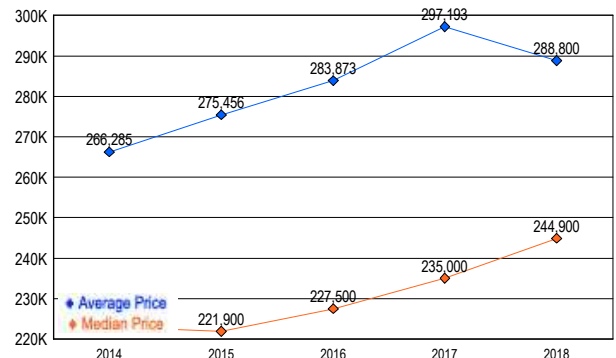
SETTLEMENTS

Price Range	New This Month			Year-To-Date		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	45	45	0.0	293	327	-10.4
150,000 - 199,999	53	49	8.2	345	354	-2.5
200,000 - 299,999	83	92	-9.8	513	535	-4.1
300,000 - 399,999	49	48	2.1	339	307	10.4
400,000 - 499,999	26	17	52.9	129	133	-3.0
500,000 - 599,999	4	6	-33.3	46	53	-13.2
600,000 - 699,999	7	7	0.0	40	42	-4.8
700,000 - 799,999	2	1	100.0	16	23	-30.4
800,000 - 899,999	2	1	100.0	7	8	-12.5
900,000 - 999,999	2	0	200.0	6	2	200.0
1,000,000 - 1,249,999	1	0	100.0	7	16	-56.3
1,250,000 - 1,499,999	0	1	-100.0	3	8	-62.5
1,500,000 +	2	0	200.0	13	20	-35.0
TOTALS	276	267	3.4	1757	1828	-3.9

MARKET BY PRICE RANGE



AVERAGE & MEDIAN PRICE



DATA SOURCE: Metropolitan Regional Information Systems, Inc. (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year-to-date contract information may not equal the sum of the monthly contract totals reported in