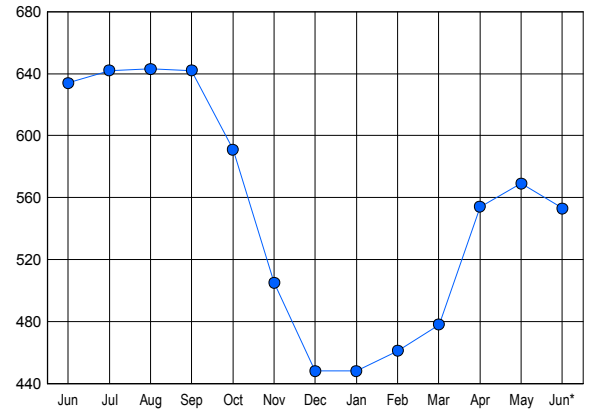


### LISTINGS

Price Range	New This Month			Total Actives		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	39	50	-22.0	43	54	-20.4
150,000 - 199,999	62	66	-6.1	78	102	-23.5
200,000 - 299,999	118	119	-0.8	179	186	-3.8
300,000 - 399,999	82	91	-9.9	107	138	-22.5
400,000 - 499,999	36	31	16.1	48	58	-17.2
500,000 - 599,999	7	16	-56.3	19	26	-26.9
600,000 - 699,999	9	10	-10.0	16	18	-11.1
700,000 - 799,999	6	4	50.0	12	9	33.3
800,000 - 899,999	1	2	-50.0	5	2	150.0
900,000 - 999,999	2	1	100.0	4	4	0.0
1,000,000 - 1,249,999	2	1	100.0	7	4	75.0
1,250,000 - 1,499,999	1	3	-66.7	9	7	28.6
1,500,000 +	2	4	-50.0	26	26	0.0
<b>TOTALS</b>	<b>367</b>	<b>398</b>	<b>-7.8</b>	<b>553</b>	<b>634</b>	<b>-12.8</b>

### INVENTORY TREND

Listings Active at End of Month

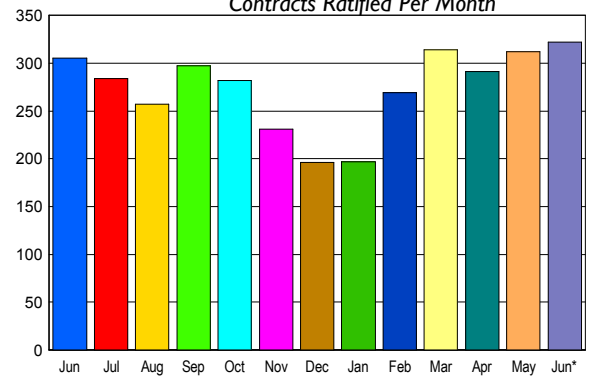


### CONTRACTS

Price Range	New This Month			Year-To-Date		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	46	52	-11.5	261	295	-11.5
150,000 - 199,999	60	56	7.1	302	322	-6.2
200,000 - 299,999	107	103	3.9	497	499	-0.4
300,000 - 399,999	63	63	0.0	318	283	12.4
400,000 - 499,999	27	15	80.0	123	106	16.0
500,000 - 599,999	4	4	0.0	51	50	2.0
600,000 - 699,999	6	5	20.0	34	31	9.7
700,000 - 799,999	4	1	300.0	19	26	-26.9
800,000 - 899,999	0	2	-100.0	5	8	-37.5
900,000 - 999,999	1	1	0.0	3	5	-40.0
1,000,000 - 1,249,999	1	0	100.0	5	10	-50.0
1,250,000 - 1,499,999	1	2	-50.0	5	8	-37.5
1,500,000 +	2	1	100.0	11	12	-8.3
<b>TOTALS</b>	<b>322</b>	<b>305</b>	<b>5.6</b>	<b>1634</b>	<b>1655</b>	<b>-1.3</b>

### SALES TREND

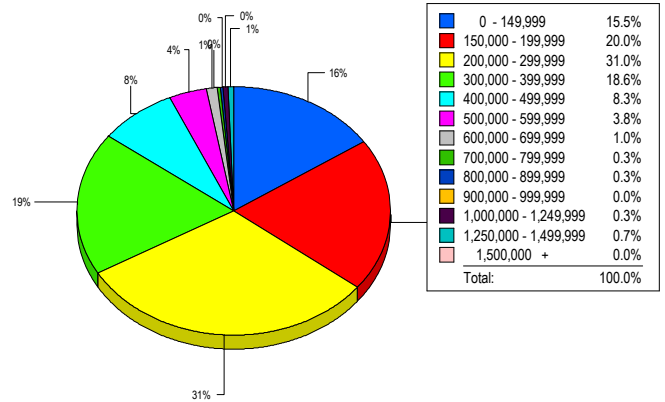
Contracts Ratified Per Month



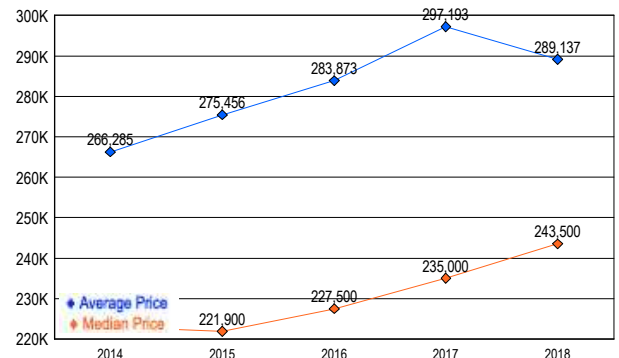
### SETTLEMENTS

Price Range	New This Month			Year-To-Date		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	45	52	-13.5	246	278	-11.5
150,000 - 199,999	58	66	-12.1	291	304	-4.3
200,000 - 299,999	90	114	-21.1	429	437	-1.8
300,000 - 399,999	54	49	10.2	289	255	13.3
400,000 - 499,999	24	28	-14.3	101	113	-10.6
500,000 - 599,999	11	10	10.0	42	46	-8.7
600,000 - 699,999	3	5	-40.0	33	35	-5.7
700,000 - 799,999	1	6	-83.3	14	21	-33.3
800,000 - 899,999	1	1	0.0	5	7	-28.6
900,000 - 999,999	0	0	0.0	4	2	100.0
1,000,000 - 1,249,999	1	4	-75.0	6	16	-62.5
1,250,000 - 1,499,999	2	0	200.0	3	7	-57.1
1,500,000 +	0	2	-100.0	11	20	-45.0
<b>TOTALS</b>	<b>290</b>	<b>337</b>	<b>-13.9</b>	<b>1474</b>	<b>1541</b>	<b>-4.3</b>

### MARKET BY PRICE RANGE



### AVERAGE & MEDIAN PRICE



DATA SOURCE: Metropolitan Regional Information Systems, Inc. (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year-to-date contract information may not equal the sum of the monthly contract totals reported in