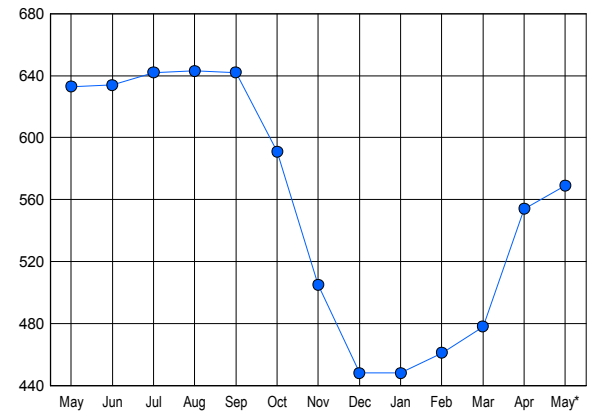


### LISTINGS

Price Range	New This Month			Total Actives		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	48	45	6.7	49	49	0.0
150,000 - 199,999	62	72	-13.9	83	102	-18.6
200,000 - 299,999	125	151	-17.2	180	207	-13.0
300,000 - 399,999	76	84	-9.5	106	137	-22.6
400,000 - 499,999	37	34	8.8	48	53	-9.4
500,000 - 599,999	14	12	16.7	21	18	16.7
600,000 - 699,999	6	12	-50.0	12	16	-25.0
700,000 - 799,999	6	7	-14.3	15	7	114.3
800,000 - 899,999	2	2	0.0	2	3	-33.3
900,000 - 999,999	1	5	-80.0	6	5	20.0
1,000,000 - 1,249,999	0	2	-100.0	7	2	250.0
1,250,000 - 1,499,999	3	2	50.0	10	8	25.0
1,500,000 +	2	9	-77.8	30	26	15.4
<b>TOTALS</b>	<b>382</b>	<b>437</b>	<b>-12.6</b>	<b>569</b>	<b>633</b>	<b>-10.1</b>

### INVENTORY TREND

Listings Active at End of Month

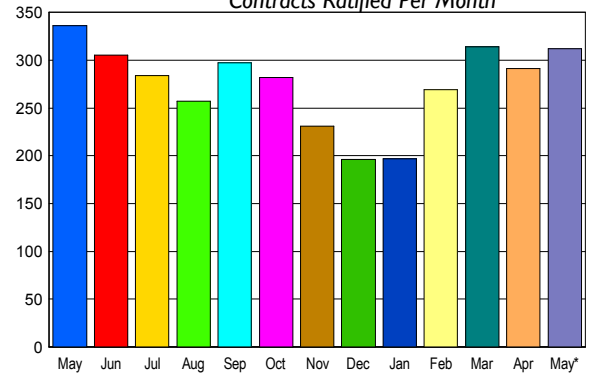


### CONTRACTS

Price Range	New This Month			Year-To-Date		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	50	57	-12.3	219	250	-12.4
150,000 - 199,999	60	61	-1.6	248	271	-8.5
200,000 - 299,999	95	117	-18.8	400	403	-0.7
300,000 - 399,999	55	42	31.0	256	220	16.4
400,000 - 499,999	24	26	-7.7	95	93	2.2
500,000 - 599,999	14	13	7.7	48	47	2.1
600,000 - 699,999	8	6	33.3	29	24	20.8
700,000 - 799,999	1	7	-85.7	15	25	-40.0
800,000 - 899,999	0	2	-100.0	5	6	-16.7
900,000 - 999,999	1	1	0.0	2	4	-50.0
1,000,000 - 1,249,999	0	2	-100.0	4	10	-60.0
1,250,000 - 1,499,999	2	1	100.0	4	6	-33.3
1,500,000 +	2	1	100.0	9	11	-18.2
<b>TOTALS</b>	<b>312</b>	<b>336</b>	<b>-7.1</b>	<b>1334</b>	<b>1370</b>	<b>-2.6</b>

### SALES TREND

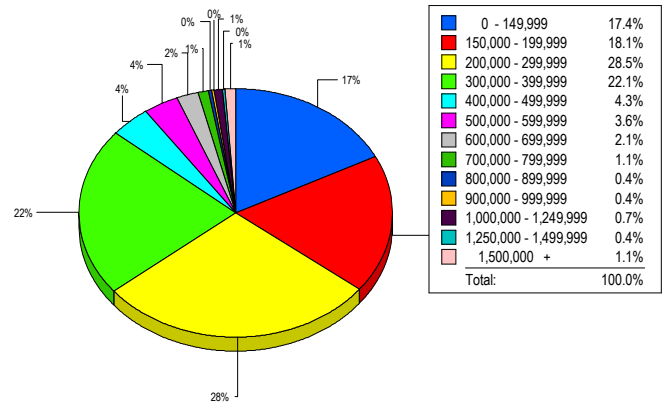
Contracts Ratified Per Month



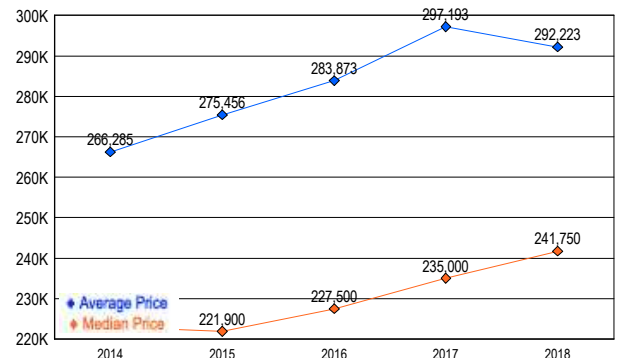
### SETTLEMENTS

Price Range	New This Month			Year-To-Date		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	49	48	2.1	200	223	-10.3
150,000 - 199,999	51	54	-5.6	233	235	-0.9
200,000 - 299,999	80	68	17.6	338	321	5.3
300,000 - 399,999	62	48	29.2	234	202	15.8
400,000 - 499,999	12	22	-45.5	76	85	-10.6
500,000 - 599,999	10	8	25.0	31	36	-13.9
600,000 - 699,999	6	6	0.0	30	29	3.4
700,000 - 799,999	3	5	-40.0	13	15	-13.3
800,000 - 899,999	1	3	-66.7	4	6	-33.3
900,000 - 999,999	1	1	0.0	4	2	100.0
1,000,000 - 1,249,999	2	1	100.0	5	11	-54.5
1,250,000 - 1,499,999	1	1	0.0	1	7	-85.7
1,500,000 +	3	4	-25.0	11	18	-38.9
<b>TOTALS</b>	<b>281</b>	<b>269</b>	<b>4.5</b>	<b>1180</b>	<b>1190</b>	<b>-0.8</b>

### MARKET BY PRICE RANGE



### AVERAGE & MEDIAN PRICE



DATA SOURCE: Metropolitan Regional Information Systems, Inc. (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year-to-date contract information may not equal the sum of the monthly contract totals reported in