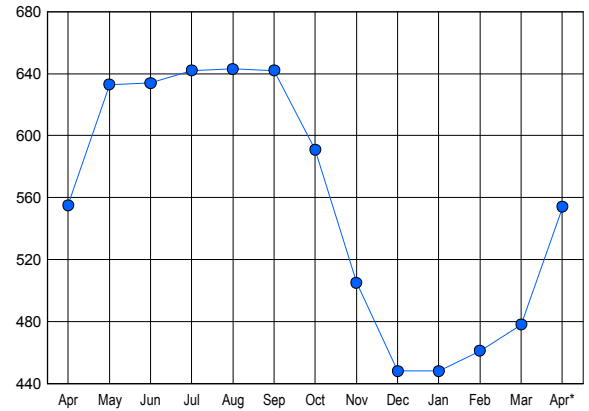


LISTINGS

Price Range	New This Month			Total Actives		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	59	55	7.3	51	51	0.0
150,000 - 199,999	52	76	-31.6	76	89	-14.6
200,000 - 299,999	115	124	-7.3	168	174	-3.4
300,000 - 399,999	88	61	44.3	119	108	10.2
400,000 - 499,999	29	34	-14.7	41	54	-24.1
500,000 - 599,999	12	11	9.1	20	21	-4.8
600,000 - 699,999	11	8	37.5	15	12	25.0
700,000 - 799,999	2	4	-50.0	8	8	0.0
800,000 - 899,999	1	0	100.0	3	3	0.0
900,000 - 999,999	1	0	100.0	4	2	100.0
1,000,000 - 1,249,999	3	2	50.0	8	4	100.0
1,250,000 - 1,499,999	4	1	300.0	10	6	66.7
1,500,000 +	7	2	250.0	31	23	34.8
TOTALS	384	378	1.6	554	555	-0.2

INVENTORY TREND

Listings Active at End of Month

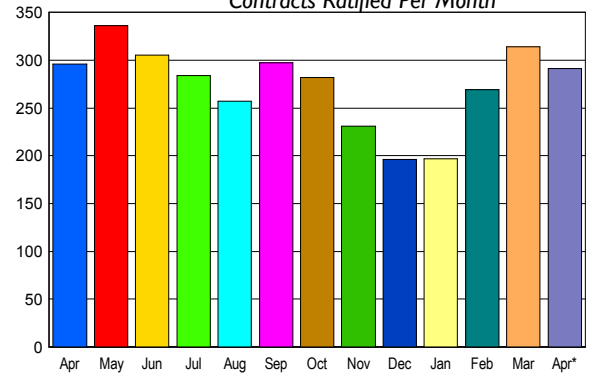


CONTRACTS

Price Range	New This Month			Year-To-Date		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	59	61	-3.3	171	204	-16.2
150,000 - 199,999	45	71	-36.6	189	217	-12.9
200,000 - 299,999	82	77	6.5	310	295	5.1
300,000 - 399,999	68	43	58.1	205	182	12.6
400,000 - 499,999	15	24	-37.5	71	68	4.4
500,000 - 599,999	10	6	66.7	34	34	0.0
600,000 - 699,999	3	3	0.0	21	18	16.7
700,000 - 799,999	3	5	-40.0	14	18	-22.2
800,000 - 899,999	2	0	200.0	5	4	25.0
900,000 - 999,999	0	0	0.0	1	2	-50.0
1,000,000 - 1,249,999	2	2	0.0	4	8	-50.0
1,250,000 - 1,499,999	1	1	0.0	2	5	-60.0
1,500,000 +	1	3	-66.7	7	8	-12.5
TOTALS	291	296	-1.7	1034	1063	-2.7

SALES TREND

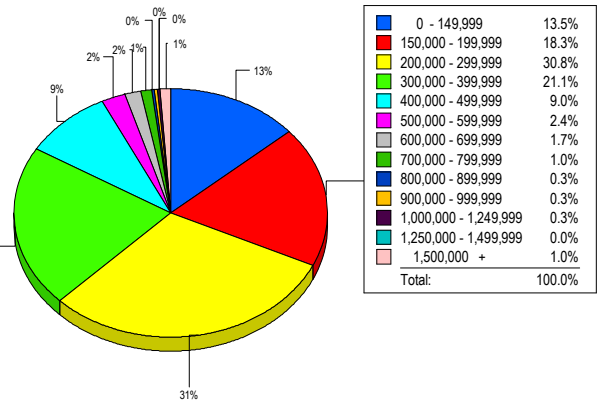
Contracts Ratified Per Month



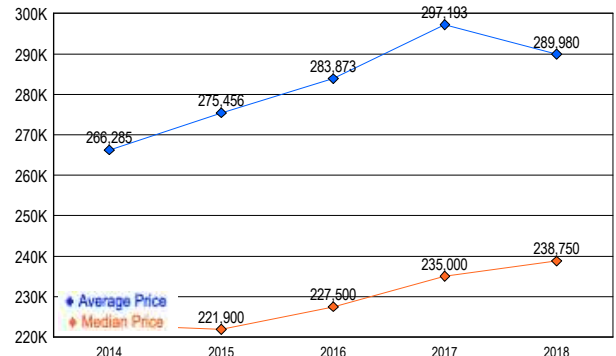
SETTLEMENTS

Price Range	New This Month			Year-To-Date		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	39	36	8.3	148	175	-15.4
150,000 - 199,999	53	46	15.2	183	180	1.7
200,000 - 299,999	89	75	18.7	256	247	3.6
300,000 - 399,999	61	43	41.9	170	154	10.4
400,000 - 499,999	26	13	100.0	64	63	1.6
500,000 - 599,999	7	7	0.0	21	28	-25.0
600,000 - 699,999	5	8	-37.5	22	23	-4.3
700,000 - 799,999	3	2	50.0	9	10	-10.0
800,000 - 899,999	1	1	0.0	3	3	0.0
900,000 - 999,999	1	0	100.0	3	1	200.0
1,000,000 - 1,249,999	1	2	-50.0	3	10	-70.0
1,250,000 - 1,499,999	0	2	-100.0	0	6	-100.0
1,500,000 +	3	4	-25.0	8	12	-33.3
TOTALS	289	239	20.9	890	912	-2.4

MARKET BY PRICE RANGE



AVERAGE & MEDIAN PRICE



DATA SOURCE: Metropolitan Regional Information Systems, Inc. (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year-to-date contract information may not equal the sum of the monthly contract totals reported in