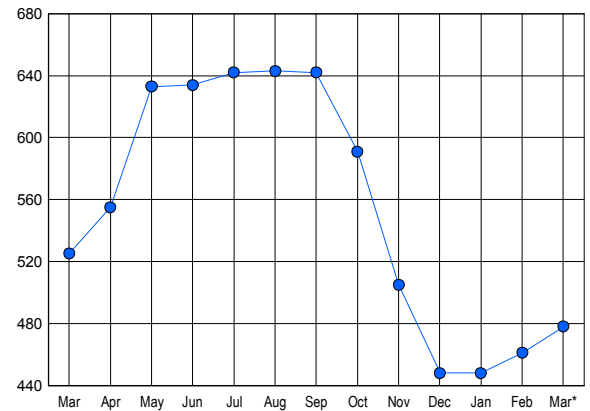


LISTINGS

Price Range	New This Month			Total Actives		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	49	48	2.1	49	64	-23.4
150,000 - 199,999	60	81	-25.9	66	93	-29.0
200,000 - 299,999	111	112	-0.9	136	136	0.0
300,000 - 399,999	83	86	-3.5	98	98	0.0
400,000 - 499,999	32	26	23.1	28	52	-46.2
500,000 - 599,999	18	17	5.9	28	24	16.7
600,000 - 699,999	12	10	20.0	11	8	37.5
700,000 - 799,999	6	6	0.0	11	9	22.2
800,000 - 899,999	4	4	0.0	5	3	66.7
900,000 - 999,999	0	1	-100.0	2	1	100.0
1,000,000 - 1,249,999	2	1	100.0	7	6	16.7
1,250,000 - 1,499,999	1	5	-80.0	8	7	14.3
1,500,000 +	7	7	0.0	29	24	20.8
TOTALS	385	404	-4.7	478	525	-9.0

INVENTORY TREND

Listings Active at End of Month

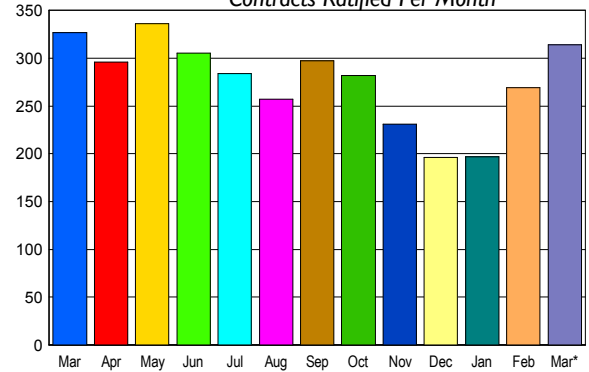


CONTRACTS

Price Range	New This Month			Year-To-Date		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	44	55	-20.0	115	148	-22.3
150,000 - 199,999	64	59	8.5	152	151	0.7
200,000 - 299,999	88	104	-15.4	230	221	4.1
300,000 - 399,999	69	59	16.9	140	141	-0.7
400,000 - 499,999	24	21	14.3	59	45	31.1
500,000 - 599,999	11	12	-8.3	24	28	-14.3
600,000 - 699,999	5	8	-37.5	17	15	13.3
700,000 - 799,999	4	4	0.0	11	13	-15.4
800,000 - 899,999	1	2	-50.0	3	4	-25.0
900,000 - 999,999	1	1	0.0	1	2	-50.0
1,000,000 - 1,249,999	0	1	-100.0	1	6	-83.3
1,250,000 - 1,499,999	0	0	0.0	1	4	-75.0
1,500,000 +	3	1	200.0	7	5	40.0
TOTALS	314	327	-4.0	761	783	-2.8

SALES TREND

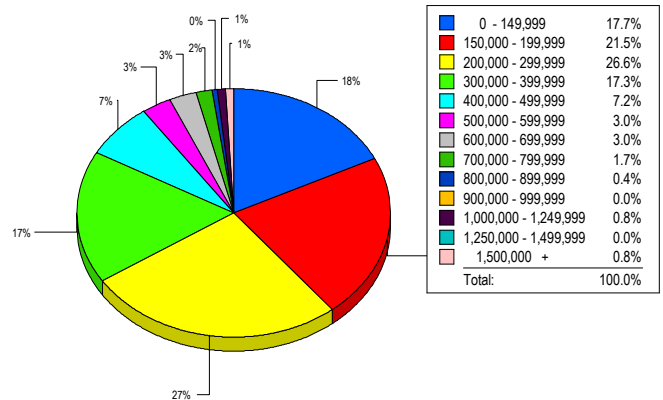
Contracts Ratified Per Month



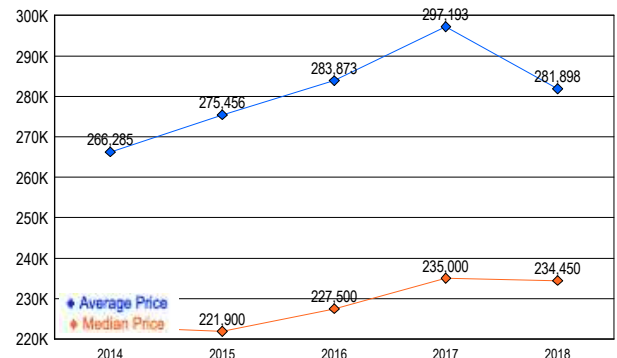
SETTLEMENTS

Price Range	New This Month			Year-To-Date		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	42	53	-20.8	109	136	-19.9
150,000 - 199,999	51	45	13.3	128	132	-3.0
200,000 - 299,999	63	74	-14.9	167	171	-2.3
300,000 - 399,999	41	48	-14.6	108	109	-0.9
400,000 - 499,999	17	23	-26.1	36	49	-26.5
500,000 - 599,999	7	10	-30.0	14	20	-30.0
600,000 - 699,999	7	5	40.0	16	14	14.3
700,000 - 799,999	4	3	33.3	6	7	-14.3
800,000 - 899,999	1	1	0.0	2	2	0.0
900,000 - 999,999	0	1	-100.0	2	1	100.0
1,000,000 - 1,249,999	2	2	0.0	2	8	-75.0
1,250,000 - 1,499,999	0	2	-100.0	0	4	-100.0
1,500,000 +	2	2	0.0	4	8	-50.0
TOTALS	237	269	-11.9	594	661	-10.1

MARKET BY PRICE RANGE



AVERAGE & MEDIAN PRICE



DATA SOURCE: Metropolitan Regional Information Systems, Inc. (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year-to-date contract information may not equal the sum of the monthly contract totals reported in