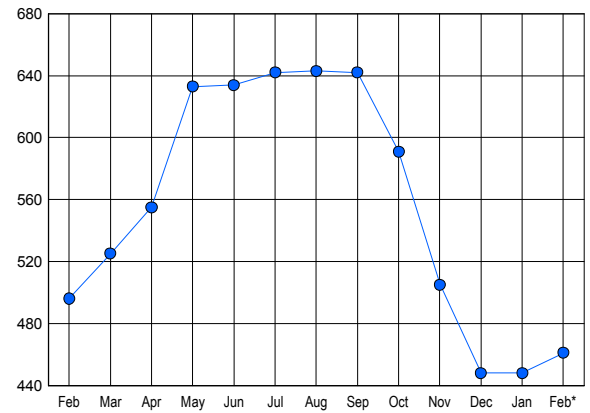


LISTINGS

Price Range	New This Month			Total Actives		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	40	50	-20.0	44	66	-33.3
150,000 - 199,999	58	48	20.8	79	74	6.8
200,000 - 299,999	81	75	8.0	122	152	-19.7
300,000 - 399,999	58	55	5.5	90	81	11.1
400,000 - 499,999	26	26	0.0	33	46	-28.3
500,000 - 599,999	11	9	22.2	25	21	19.0
600,000 - 699,999	5	4	25.0	6	9	-33.3
700,000 - 799,999	4	6	-33.3	11	6	83.3
800,000 - 899,999	4	1	300.0	4	4	0.0
900,000 - 999,999	0	0	0.0	3	2	50.0
1,000,000 - 1,249,999	2	4	-50.0	7	7	0.0
1,250,000 - 1,499,999	2	0	200.0	7	4	75.0
1,500,000 +	4	6	-33.3	30	24	25.0
TOTALS	295	284	3.9	461	496	-7.1

INVENTORY TREND

Listings Active at End of Month

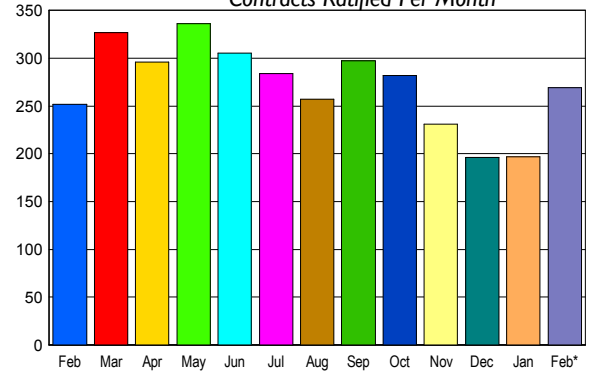


CONTRACTS

Price Range	New This Month			Year-To-Date		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	45	48	-6.3	72	100	-28.0
150,000 - 199,999	52	55	-5.5	87	97	-10.3
200,000 - 299,999	83	62	33.9	149	122	22.1
300,000 - 399,999	43	48	-10.4	75	83	-9.6
400,000 - 499,999	22	13	69.2	36	26	38.5
500,000 - 599,999	5	12	-58.3	13	15	-13.3
600,000 - 699,999	8	4	100.0	12	7	71.4
700,000 - 799,999	6	4	50.0	7	9	-22.2
800,000 - 899,999	1	1	0.0	2	2	0.0
900,000 - 999,999	0	0	0.0	0	0	0.0
1,000,000 - 1,249,999	0	1	-100.0	1	3	-66.7
1,250,000 - 1,499,999	1	1	0.0	1	3	-66.7
1,500,000 +	3	3	0.0	4	4	0.0
TOTALS	269	252	6.7	459	471	-2.5

SALES TREND

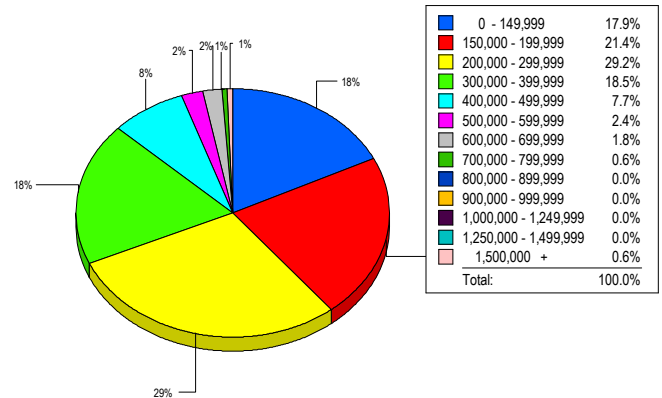
Contracts Ratified Per Month



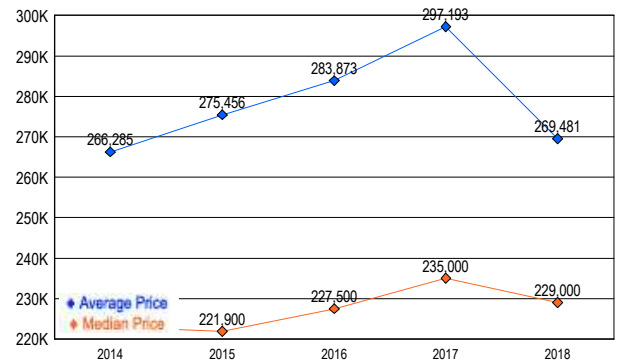
SETTLEMENTS

Price Range	New This Month			Year-To-Date		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	30	42	-28.6	65	79	-17.7
150,000 - 199,999	36	44	-18.2	77	85	-9.4
200,000 - 299,999	49	48	2.1	102	96	6.3
300,000 - 399,999	31	35	-11.4	67	60	11.7
400,000 - 499,999	13	7	85.7	19	26	-26.9
500,000 - 599,999	4	3	33.3	7	6	16.7
600,000 - 699,999	3	3	0.0	9	8	12.5
700,000 - 799,999	1	3	-66.7	2	4	-50.0
800,000 - 899,999	0	1	-100.0	1	1	0.0
900,000 - 999,999	0	0	0.0	2	0	-200.0
1,000,000 - 1,249,999	0	4	-100.0	0	6	-100.0
1,250,000 - 1,499,999	0	1	-100.0	0	1	-100.0
1,500,000 +	1	2	-50.0	2	6	-66.7
TOTALS	168	193	-13.0	353	378	-6.6

MARKET BY PRICE RANGE



AVERAGE & MEDIAN PRICE



DATA SOURCE: Metropolitan Regional Information Systems, Inc. (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year- to- date contract information may not equal the sum of the monthly contract totals reported in