

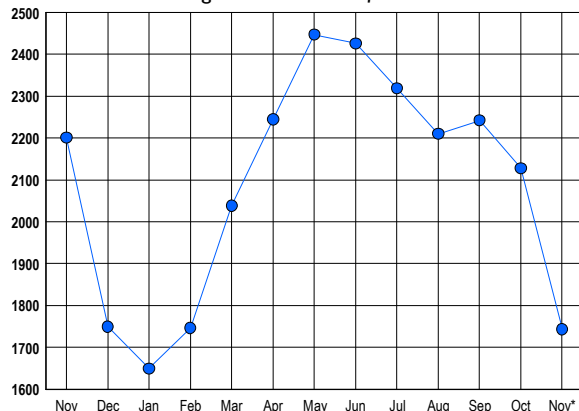


LISTINGS

Prices Range	New This Month			Total Actives		
	2016	2015	% Change	2016	2015	% Change
0 - 149,999	1	4	-75.0	15	16	-6.3
150,000 - 199,999	8	16	-50.0	16	45	-64.4
200,000 - 299,999	81	117	-30.8	122	239	-49.0
300,000 - 399,999	129	148	-12.8	224	366	-38.8
400,000 - 499,999	113	121	-6.6	229	332	-31.0
500,000 - 599,999	79	87	-9.2	183	224	-18.3
600,000 - 699,999	53	45	17.8	191	181	5.5
700,000 - 799,999	40	34	17.6	131	164	-20.1
800,000 - 899,999	25	25	0.0	77	103	-25.2
900,000 - 999,999	32	18	77.8	64	87	-26.4
1,000,000 - 1,249,999	26	25	4.0	100	109	-8.3
1,250,000 - 1,499,999	28	22	27.3	116	103	12.6
1,500,000 +	50	39	28.2	275	232	18.5
TOTALS	665	701	-5.1	1743	2201	-20.8

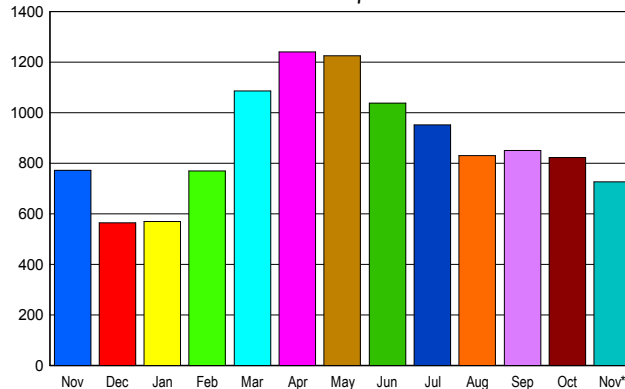
INVENTORY TREND

Listings Active at End of Month



SALES TREND

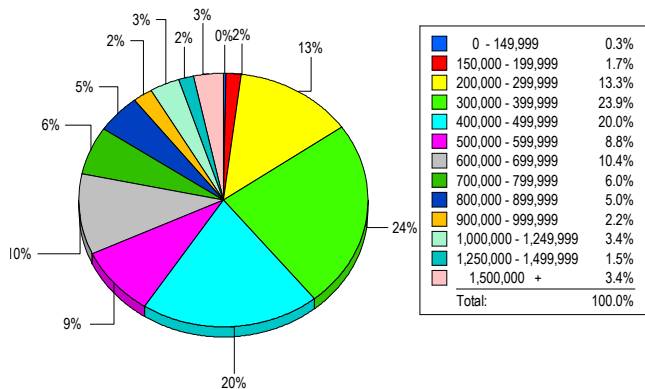
Contracts Ratified Per Month



CONTRACTS

Price Range	New This Month			Year-To-Date		
	2016	2015	% Change	2016	2015	% Change
0 - 149,999	2	8	-75.0	34	29	17.2
150,000 - 199,999	10	24	-58.3	166	232	-28.4
200,000 - 299,999	109	136	-19.9	1,253	1,287	-2.6
300,000 - 399,999	184	188	-2.1	2,053	2,073	-1.0
400,000 - 499,999	144	122	18.0	1,733	1,601	8.2
500,000 - 599,999	78	87	-10.3	1,112	1,031	7.9
600,000 - 699,999	54	68	-20.6	932	867	7.5
700,000 - 799,999	31	37	-16.2	585	571	2.5
800,000 - 899,999	31	26	19.2	455	390	16.7
900,000 - 999,999	26	18	44.4	272	256	6.3
1,000,000 - 1,249,999	21	20	5.0	335	320	4.7
1,250,000 - 1,499,999	20	15	33.3	264	256	3.1
1,500,000 +	18	23	-21.7	271	294	-7.8
TOTALS	728	772	-5.7	9465	9207	2.8

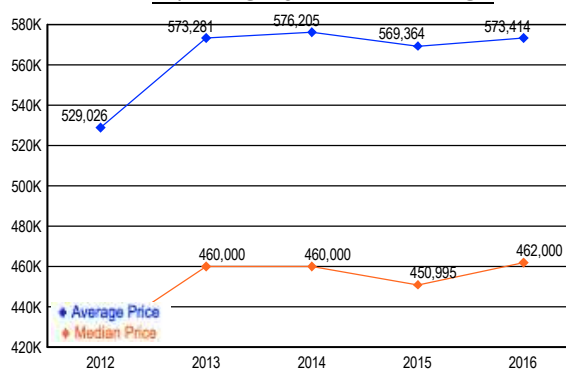
MARKET BY PRICE RANGE



SETTLEMENTS

Price Range	New This Month			Year-to-Date		
	2016	2015	% Change	2016	2015	% Change
0 - 149,999	2	5	-60.0	28	32	-12.5
150,000 - 199,999	12	16	-25.0	170	200	-15.0
200,000 - 299,999	95	77	23.4	1,213	1,149	5.6
300,000 - 399,999	171	147	16.3	1,954	1,920	1.8
400,000 - 499,999	143	103	38.8	1,660	1,489	11.5
500,000 - 599,999	63	70	-10.0	1,064	943	12.8
600,000 - 699,999	74	64	15.6	885	794	11.5
700,000 - 799,999	43	46	-6.5	598	543	10.1
800,000 - 899,999	36	31	16.1	415	391	6.1
900,000 - 999,999	16	9	77.8	274	243	12.8
1,000,000 - 1,249,999	24	35	-31.4	354	337	5.0
1,250,000 - 1,499,999	11	17	-35.3	229	231	-0.9
1,500,000 +	24	16	50.0	252	251	0.4
TOTALS	714	636	12.3	9096	8523	6.7

AVERAGE & MEDIAN PRICE



DATA SOURCE: Metropolitan Regional Information Systems, Inc. (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year-to-date contract information may not equal the sum of the monthly contract totals reported in