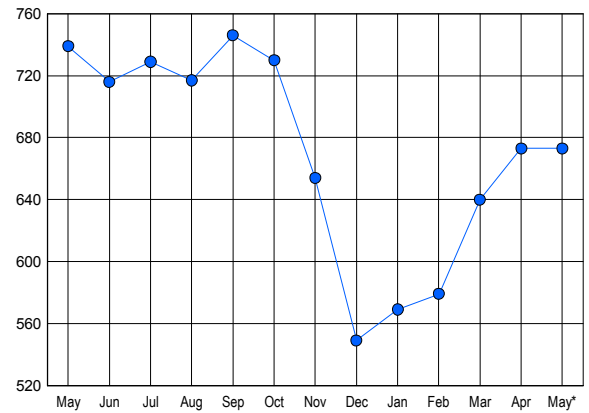


LISTINGS

Price Range	New This Month			Total Actives		
	2016	2015	% Change	2016	2015	% Change
0 - 149,999	67	85	-21.2	86	126	-31.7
150,000 - 199,999	73	88	-17.0	114	142	-19.7
200,000 - 299,999	130	127	2.4	204	214	-4.7
300,000 - 399,999	83	84	-1.2	125	148	-15.5
400,000 - 499,999	25	21	19.0	49	52	-5.8
500,000 - 599,999	15	17	-11.8	40	21	90.5
600,000 - 699,999	3	10	-70.0	16	10	60.0
700,000 - 799,999	5	5	0.0	13	4	225.0
800,000 - 899,999	1	4	-75.0	4	4	0.0
900,000 - 999,999	0	2	-100.0	0	2	-100.0
1,000,000 - 1,249,999	1	3	-66.7	4	2	100.0
1,250,000 - 1,499,999	2	2	0.0	6	3	100.0
1,500,000 +	4	5	-20.0	12	11	9.1
TOTALS	409	453	-9.7	673	739	-8.9

INVENTORY TREND

Listings Active at End of Month

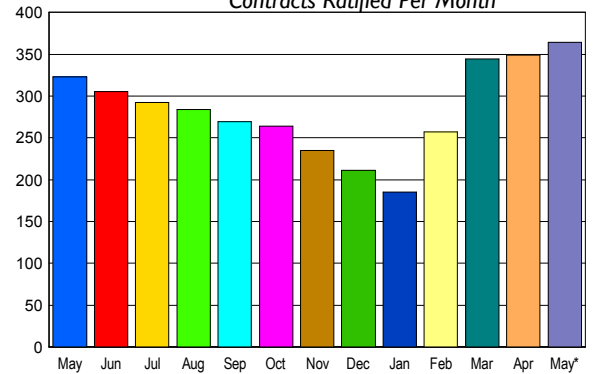


CONTRACTS

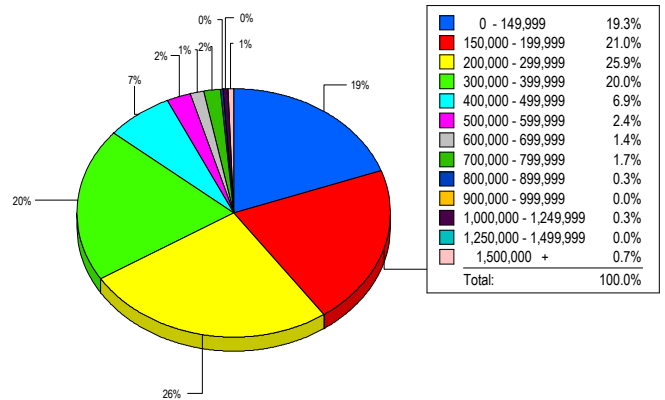
Price Range	New This Month			Year-To-Date		
	2016	2015	% Change	2016	2015	% Change
0 - 149,999	77	75	2.7	302	283	6.7
150,000 - 199,999	76	57	33.3	278	249	11.6
200,000 - 299,999	99	102	-2.9	396	377	5.0
300,000 - 399,999	52	50	4.0	216	188	14.9
400,000 - 499,999	31	7	342.9	93	59	57.6
500,000 - 599,999	16	12	33.3	47	49	-4.1
600,000 - 699,999	2	5	-60.0	17	25	-32.0
700,000 - 799,999	4	7	-42.9	21	17	23.5
800,000 - 899,999	1	1	0.0	8	8	0.0
900,000 - 999,999	0	1	-100.0	1	3	-66.7
1,000,000 - 1,249,999	0	2	-100.0	2	3	-33.3
1,250,000 - 1,499,999	2	1	100.0	4	4	0.0
1,500,000 +	4	3	33.3	9	9	0.0
TOTALS	364	323	12.7	1394	1274	9.4

SALES TREND

Contracts Ratified Per Month



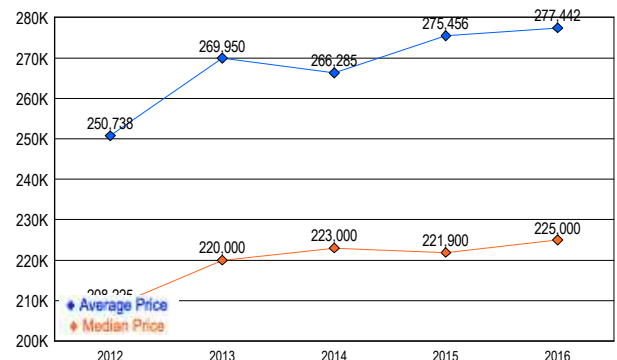
MARKET BY PRICE RANGE



SETTLEMENTS

Price Range	New This Month			Year-To-Date		
	2016	2015	% Change	2016	2015	% Change
0 - 149,999	56	52	7.7	261	244	7.0
150,000 - 199,999	61	60	1.7	213	217	-1.8
200,000 - 299,999	75	78	-3.8	307	265	15.8
300,000 - 399,999	58	37	56.8	195	159	22.6
400,000 - 499,999	20	7	185.7	65	62	4.8
500,000 - 599,999	7	12	-41.7	32	43	-25.6
600,000 - 699,999	4	2	100.0	14	19	-26.3
700,000 - 799,999	5	4	25.0	14	8	75.0
800,000 - 899,999	1	3	-66.7	8	4	100.0
900,000 - 999,999	0	2	-100.0	1	3	-66.7
1,000,000 - 1,249,999	1	3	-66.7	5	5	0.0
1,250,000 - 1,499,999	0	1	-100.0	2	1	100.0
1,500,000 +	2	0	200.0	10	9	11.1
TOTALS	290	261	11.1	1127	1039	8.5

AVERAGE & MEDIAN PRICE



DATA SOURCE: Metropolitan Regional Information Systems, Inc. (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year-to-date contract information may not equal the sum of the monthly contract totals reported in