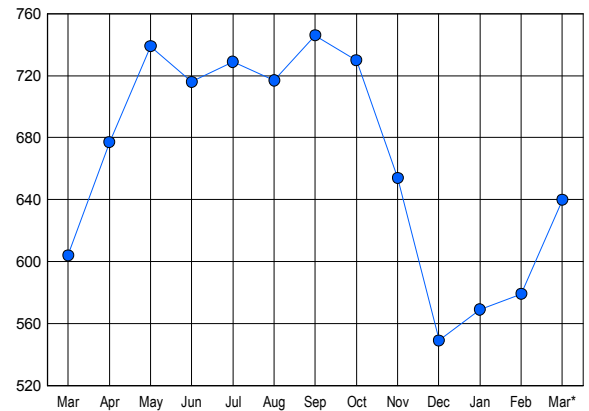


LISTINGS

Price Range	New This Month			Total Actives		
	2016	2015	% Change	2016	2015	% Change
0 - 149,999	76	70	8.6	92	107	-14.0
150,000 - 199,999	61	63	-3.2	121	104	16.3
200,000 - 299,999	129	105	22.9	172	185	-7.0
300,000 - 399,999	93	70	32.9	124	120	3.3
400,000 - 499,999	31	32	-3.1	44	39	12.8
500,000 - 599,999	18	11	63.6	31	17	82.4
600,000 - 699,999	8	6	33.3	13	7	85.7
700,000 - 799,999	10	2	400.0	16	5	220.0
800,000 - 899,999	2	4	-50.0	6	2	200.0
900,000 - 999,999	1	1	0.0	0	2	-100.0
1,000,000 - 1,249,999	1	0	100.0	3	0	0.0
1,250,000 - 1,499,999	3	3	0.0	4	4	0.0
1,500,000 +	6	8	-25.0	14	12	16.7
TOTALS	439	375	17.1	640	604	6.0

INVENTORY TREND

Listings Active at End of Month

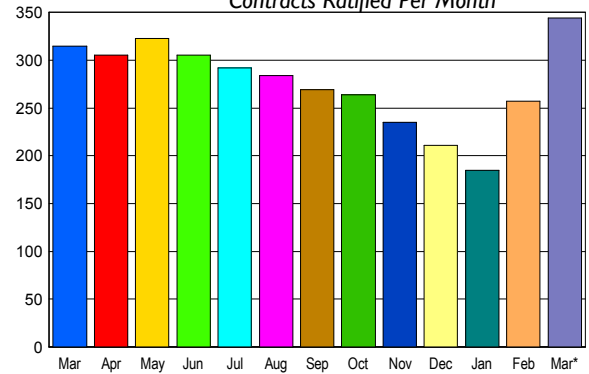


CONTRACTS

Price Range	New This Month			Year-To-Date		
	2016	2015	% Change	2016	2015	% Change
0 - 149,999	83	62	33.9	180	161	11.8
150,000 - 199,999	54	70	-22.9	143	149	-4.0
200,000 - 299,999	104	87	19.5	211	189	11.6
300,000 - 399,999	54	44	22.7	113	96	17.7
400,000 - 499,999	21	18	16.7	39	40	-2.5
500,000 - 599,999	8	14	-42.9	25	25	0.0
600,000 - 699,999	8	10	-20.0	9	17	-47.1
700,000 - 799,999	6	2	200.0	10	6	66.7
800,000 - 899,999	2	1	100.0	5	2	150.0
900,000 - 999,999	1	1	0.0	1	1	0.0
1,000,000 - 1,249,999	1	1	0.0	2	1	100.0
1,250,000 - 1,499,999	1	1	0.0	1	3	-66.7
1,500,000 +	1	4	-75.0	4	5	-20.0
TOTALS	344	315	9.2	743	695	6.9

SALES TREND

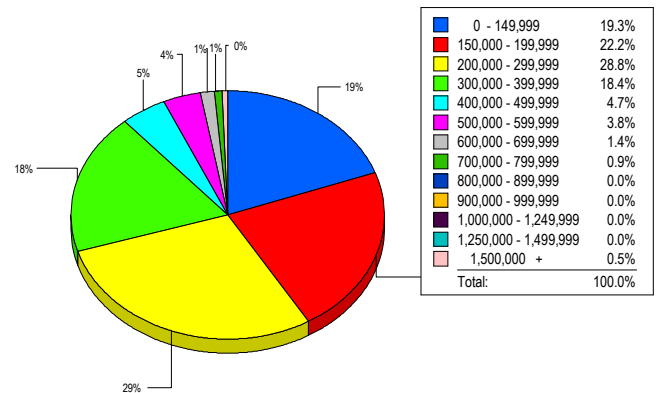
Contracts Ratified Per Month



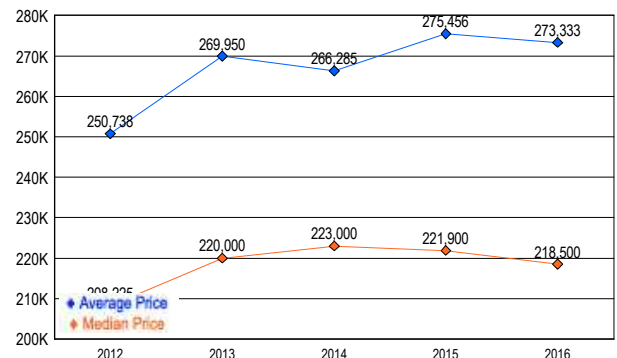
SETTLEMENTS

Price Range	New This Month			Year-To-Date		
	2016	2015	% Change	2016	2015	% Change
0 - 149,999	41	50	-18.0	139	141	-1.4
150,000 - 199,999	47	38	23.7	113	111	1.8
200,000 - 299,999	61	54	13.0	139	118	17.8
300,000 - 399,999	39	36	8.3	100	82	22.0
400,000 - 499,999	10	14	-28.6	30	40	-25.0
500,000 - 599,999	8	7	14.3	14	22	-36.4
600,000 - 699,999	3	5	-40.0	5	9	-44.4
700,000 - 799,999	2	3	-33.3	5	3	66.7
800,000 - 899,999	0	0	0.0	2	0	-200.0
900,000 - 999,999	0	0	0.0	0	0	0.0
1,000,000 - 1,249,999	0	1	-100.0	4	2	100.0
1,250,000 - 1,499,999	0	0	0.0	1	0	-100.0
1,500,000 +	1	0	100.0	6	3	100.0
TOTALS	212	208	1.9	558	531	5.1

MARKET BY PRICE RANGE



AVERAGE & MEDIAN PRICE



DATA SOURCE: Metropolitan Regional Information Systems, Inc. (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year-to-date contract information may not equal the sum of the monthly contract totals reported in