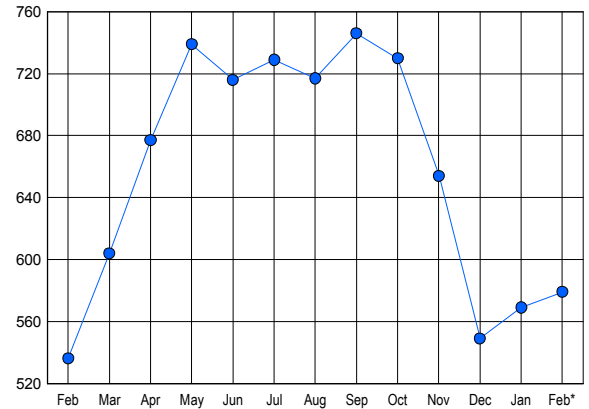


LISTINGS

Price Range	New This Month			Total Actives		
	2016	2015	% Change	2016	2015	% Change
0 - 149,999	62	45	37.8	110	87	26.4
150,000 - 199,999	56	57	-1.8	113	109	3.7
200,000 - 299,999	83	94	-11.7	150	163	-8.0
300,000 - 399,999	57	42	35.7	103	99	4.0
400,000 - 499,999	27	19	42.1	41	31	32.3
500,000 - 599,999	13	9	44.4	18	17	5.9
600,000 - 699,999	4	8	-50.0	13	9	44.4
700,000 - 799,999	3	2	50.0	11	5	120.0
800,000 - 899,999	0	1	-100.0	4	1	300.0
900,000 - 999,999	0	1	-100.0	0	3	-100.0
1,000,000 - 1,249,999	0	0	0.0	2	1	100.0
1,250,000 - 1,499,999	0	2	-100.0	3	1	200.0
1,500,000 +	1	1	0.0	11	10	10.0
TOTALS	306	281	8.9	579	536	8.0

INVENTORY TREND

Listings Active at End of Month

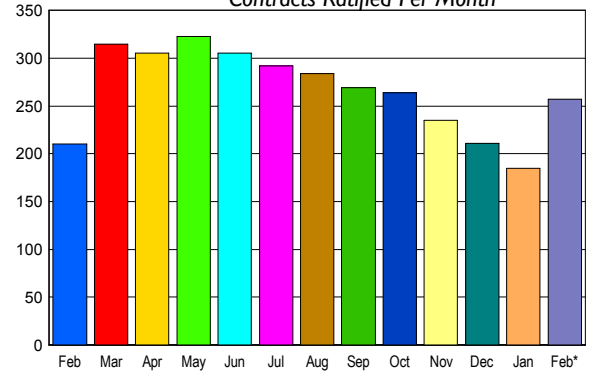


CONTRACTS

Price Range	New This Month			Year-To-Date		
	2016	2015	% Change	2016	2015	% Change
0 - 149,999	61	55	10.9	101	110	-8.2
150,000 - 199,999	59	40	47.5	95	81	17.3
200,000 - 299,999	72	63	14.3	115	111	3.6
300,000 - 399,999	40	31	29.0	65	54	20.4
400,000 - 499,999	10	5	100.0	19	20	-5.0
500,000 - 599,999	8	6	33.3	17	13	30.8
600,000 - 699,999	1	4	-75.0	1	7	-85.7
700,000 - 799,999	3	4	-25.0	4	4	0.0
800,000 - 899,999	1	1	0.0	2	1	100.0
900,000 - 999,999	0	0	0.0	0	0	0.0
1,000,000 - 1,249,999	0	0	0.0	1	0	100.0
1,250,000 - 1,499,999	0	1	-100.0	0	2	-100.0
1,500,000 +	2	0	200.0	3	1	200.0
TOTALS	257	210	22.4	423	404	4.7

SALES TREND

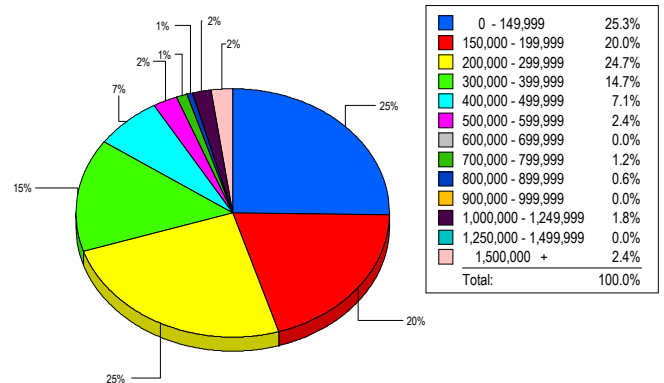
Contracts Ratified Per Month



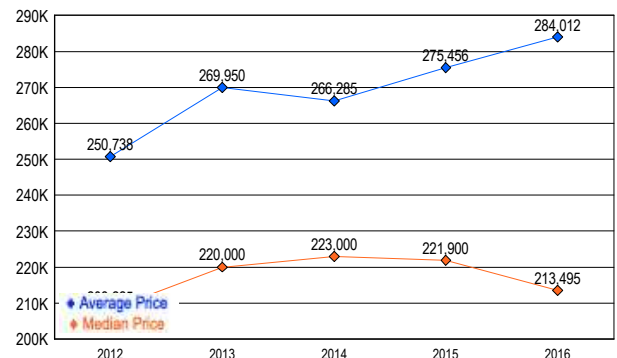
SETTLEMENTS

Price Range	New This Month			Year-To-Date		
	2016	2015	% Change	2016	2015	% Change
0 - 149,999	43	44	-2.3	96	89	7.9
150,000 - 199,999	34	32	6.3	65	71	-8.5
200,000 - 299,999	42	33	27.3	77	63	22.2
300,000 - 399,999	25	18	38.9	61	45	35.6
400,000 - 499,999	12	12	0.0	20	26	-23.1
500,000 - 599,999	4	8	-50.0	6	15	-60.0
600,000 - 699,999	0	2	-100.0	2	4	-50.0
700,000 - 799,999	2	0	200.0	3	0	-300.0
800,000 - 899,999	1	0	100.0	2	0	-200.0
900,000 - 999,999	0	0	0.0	0	0	0.0
1,000,000 - 1,249,999	3	0	300.0	4	1	300.0
1,250,000 - 1,499,999	0	0	0.0	1	0	-100.0
1,500,000 +	4	1	300.0	5	3	66.7
TOTALS	170	150	13.3	342	317	7.9

MARKET BY PRICE RANGE



AVERAGE & MEDIAN PRICE



DATA SOURCE: Metropolitan Regional Information Systems, Inc. (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year-to-date contract information may not equal the sum of the monthly contract totals reported in