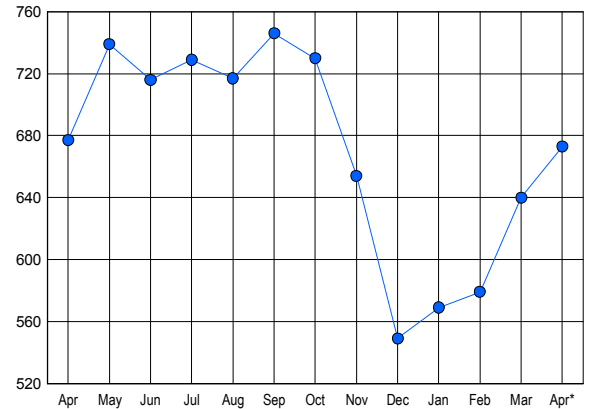


LISTINGS

Price Range	New This Month			Total Actives		
	2016	2015	% Change	2016	2015	% Change
0 - 149,999	62	73	-15.1	91	120	-24.2
150,000 - 199,999	87	64	35.9	121	120	0.8
200,000 - 299,999	131	133	-1.5	187	203	-7.9
300,000 - 399,999	82	67	22.4	131	129	1.6
400,000 - 499,999	37	27	37.0	50	43	16.3
500,000 - 599,999	22	21	4.8	39	26	50.0
600,000 - 699,999	9	1	800.0	15	5	200.0
700,000 - 799,999	9	6	50.0	13	9	44.4
800,000 - 899,999	3	4	-25.0	6	1	500.0
900,000 - 999,999	1	0	100.0	1	3	-66.7
1,000,000 - 1,249,999	0	1	-100.0	2	2	0.0
1,250,000 - 1,499,999	3	0	300.0	6	4	50.0
1,500,000 +	1	2	-50.0	11	12	-8.3
TOTALS	447	399	12.0	673	677	-0.6

INVENTORY TREND

Listings Active at End of Month

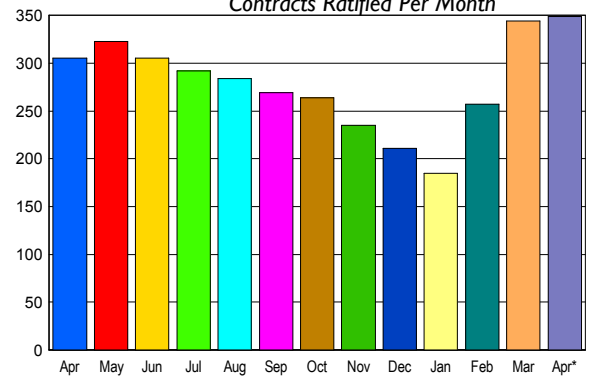


CONTRACTS

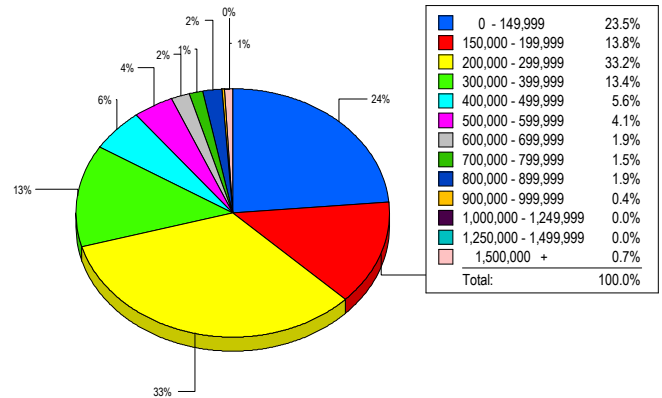
Price Range	New This Month			Year-To-Date		
	2016	2015	% Change	2016	2015	% Change
0 - 149,999	68	59	15.3	239	211	13.3
150,000 - 199,999	76	62	22.6	214	203	5.4
200,000 - 299,999	103	102	1.0	303	282	7.4
300,000 - 399,999	54	45	20.0	166	142	16.9
400,000 - 499,999	24	14	71.4	62	52	19.2
500,000 - 599,999	8	11	-27.3	33	36	-8.3
600,000 - 699,999	6	3	100.0	15	20	-25.0
700,000 - 799,999	6	3	100.0	15	9	66.7
800,000 - 899,999	2	5	-60.0	7	7	0.0
900,000 - 999,999	0	0	0.0	1	2	-50.0
1,000,000 - 1,249,999	0	0	0.0	2	1	100.0
1,250,000 - 1,499,999	1	0	100.0	2	3	-33.3
1,500,000 +	1	1	0.0	5	6	-16.7
TOTALS	349	305	14.4	1064	974	9.2

SALES TREND

Contracts Ratified Per Month



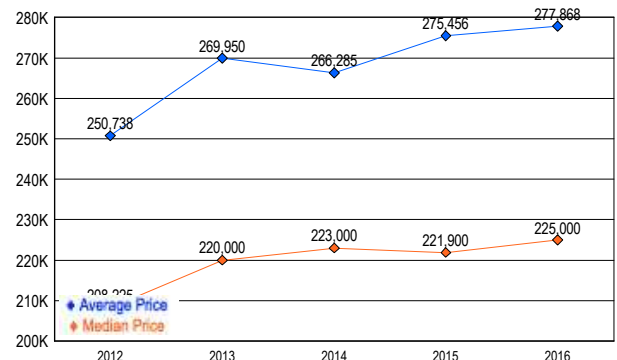
MARKET BY PRICE RANGE



SETTLEMENTS

Price Range	New This Month			Year-To-Date		
	2016	2015	% Change	2016	2015	% Change
0 - 149,999	63	47	34.0	203	189	7.4
150,000 - 199,999	37	43	-14.0	152	156	-2.6
200,000 - 299,999	89	67	32.8	230	185	24.3
300,000 - 399,999	36	38	-5.3	137	121	13.2
400,000 - 499,999	15	15	0.0	45	55	-18.2
500,000 - 599,999	11	9	22.2	25	31	-19.4
600,000 - 699,999	5	8	-37.5	10	17	-41.2
700,000 - 799,999	4	0	400.0	9	4	125.0
800,000 - 899,999	5	1	400.0	7	1	600.0
900,000 - 999,999	1	1	0.0	1	1	0.0
1,000,000 - 1,249,999	0	0	0.0	4	2	100.0
1,250,000 - 1,499,999	0	0	0.0	1	0	-100.0
1,500,000 +	2	6	-66.7	8	9	-11.1
TOTALS	268	235	14.0	832	771	7.9

AVERAGE & MEDIAN PRICE



DATA SOURCE: Metropolitan Regional Information Systems, Inc. (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year-to-date contract information may not equal the sum of the monthly contract totals reported in