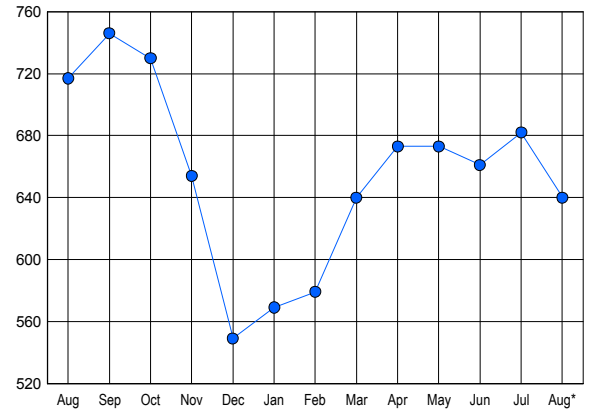


LISTINGS

Price Range	New This Month			Total Actives		
	2016	2015	% Change	2016	2015	% Change
0 - 149,999	56	68	-17.6	88	144	-38.9
150,000 - 199,999	61	63	-3.2	108	129	-16.3
200,000 - 299,999	91	72	26.4	188	206	-8.7
300,000 - 399,999	57	49	16.3	112	124	-9.7
400,000 - 499,999	27	14	92.9	56	50	12.0
500,000 - 599,999	8	8	0.0	28	22	27.3
600,000 - 699,999	6	4	50.0	19	8	137.5
700,000 - 799,999	1	2	-50.0	8	7	14.3
800,000 - 899,999	2	1	100.0	6	7	-14.3
900,000 - 999,999	1	1	0.0	1	2	-50.0
1,000,000 - 1,249,999	1	1	0.0	4	3	33.3
1,250,000 - 1,499,999	3	1	200.0	5	2	150.0
1,500,000 +	3	1	200.0	17	13	30.8
TOTALS	317	285	11.2	640	717	-10.7

INVENTORY TREND

Listings Active at End of Month

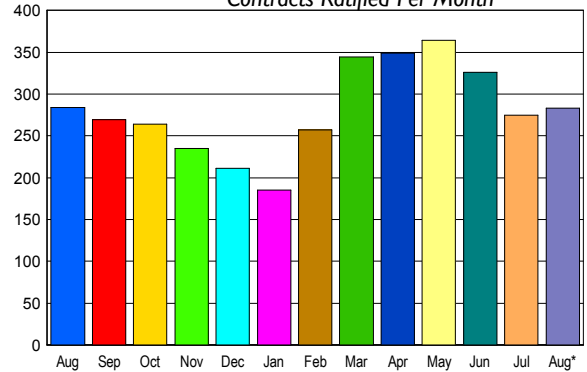


CONTRACTS

Price Range	New This Month			Year-To-Date		
	2016	2015	% Change	2016	2015	% Change
0 - 149,999	62	68	-8.8	447	454	-1.5
150,000 - 199,999	63	60	5.0	444	414	7.2
200,000 - 299,999	88	70	25.7	638	582	9.6
300,000 - 399,999	37	53	-30.2	340	329	3.3
400,000 - 499,999	17	15	13.3	144	101	42.6
500,000 - 599,999	7	9	-22.2	75	75	0.0
600,000 - 699,999	3	4	-25.0	26	40	-35.0
700,000 - 799,999	1	1	0.0	30	21	42.9
800,000 - 899,999	1	0	100.0	10	11	-9.1
900,000 - 999,999	1	0	100.0	2	3	-33.3
1,000,000 - 1,249,999	1	1	0.0	3	6	-50.0
1,250,000 - 1,499,999	1	1	0.0	5	6	-16.7
1,500,000 +	1	2	-50.0	18	18	0.0
TOTALS	283	284	-0.4	2182	2060	5.9

SALES TREND

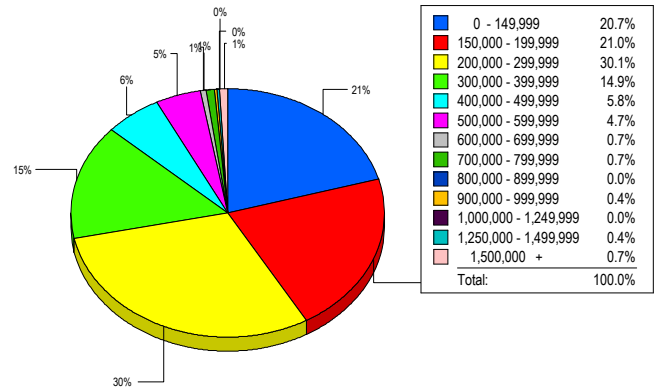
Contracts Ratified Per Month



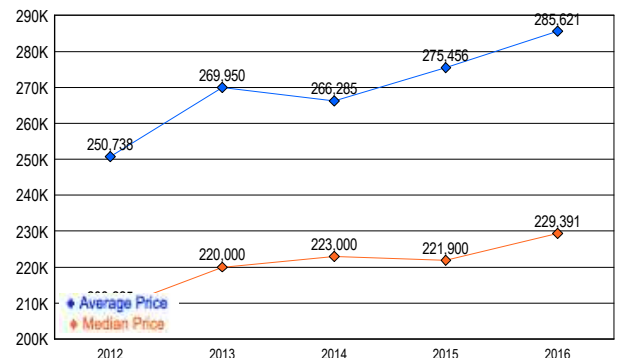
SETTLEMENTS

Price Range	New This Month			Year-To-Date		
	2016	2015	% Change	2016	2015	% Change
0 - 149,999	57	49	16.3	439	430	2.1
150,000 - 199,999	58	55	5.5	408	387	5.4
200,000 - 299,999	83	58	43.1	577	499	15.6
300,000 - 399,999	41	46	-10.9	344	295	16.6
400,000 - 499,999	16	10	60.0	133	103	29.1
500,000 - 599,999	13	9	44.4	65	75	-13.3
600,000 - 699,999	2	6	-66.7	26	39	-33.3
700,000 - 799,999	2	2	0.0	26	18	44.4
800,000 - 899,999	0	0	0.0	11	9	22.2
900,000 - 999,999	1	0	100.0	2	4	-50.0
1,000,000 - 1,249,999	0	2	-100.0	6	8	-25.0
1,250,000 - 1,499,999	1	1	0.0	6	2	200.0
1,500,000 +	2	2	0.0	22	18	22.2
TOTALS	276	240	15.0	2065	1887	9.4

MARKET BY PRICE RANGE



AVERAGE & MEDIAN PRICE



DATA SOURCE: Metropolitan Regional Information Systems, Inc. (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year-to-date contract information may not equal the sum of the monthly contract totals reported in