

# What's Your Membership Worth?



**Total Value in Discounted Services \$ 1,093**



## Business Resources

- **Contract and Forms** – free downloadable and writable forms and contracts.
- **SentriLock** – secured electronic lockbox system available only to REALTORS®.
- **REALTOR® Discounts and Benefits** – from NAR, Maryland REALTORS®, and GCAAR for products and services you use most

## Advocacy

The real estate industry faces an ever-changing legislative and regulatory landscape. **GCAAR is your voice** in Montgomery County, protecting private property rights and the right to own, use, and transfer property. We support affordable and fair housing initiatives to promote homeownership for all. GCAAR also works with DCAR, Maryland REALTORS®, and NAR to support their efforts on these important issues.



## Members Services

- **Professional Development** – designations courses such as GRI, ABR®, CRS, and SRES®, a multitude of credit and non-credit enrichment opportunities, and state and national Leadership Academies help you differentiate yourself from the competition.
- **Mediation and Arbitration Services/Ombudsman** – save you time and legal fees.
- **Networking** – expand your connections through education and association events and tap into social media outlets that help broaden your business.
- **Saturday Hours** – Our Rockville office is open from 10:00 a.m. – 3:00 p.m. on Saturdays (excluding holiday weekends) and some evenings to give you access to professional development courses. Evening classes also are available at our new DC location for some courses.
- **REALTORS® Federal Credit Union** – personal and professional financing resources for members and their families.
- **Committee and Community Service Opportunities** – getting involved with GCAAR and the community are great ways to hone your leadership skills, build your network, and market yourself and your business.
- **Room Rentals** – prime spaces for meetings and events in Montgomery County and DC at discounted rates.
- **Publications** – find out what's happening in the real estate industry at all levels through NAR's REALTOR® magazine, Maryland REALTOR® magazine, and GCAAR's own *Capital Area REALTOR®*, and address the latest tools via [nar.realtor](http://nar.realtor), [mdrealtor.org](http://mdrealtor.org), [dcrealtors.org](http://dcrealtors.org), and [gcaar.com](http://gcaar.com).



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