

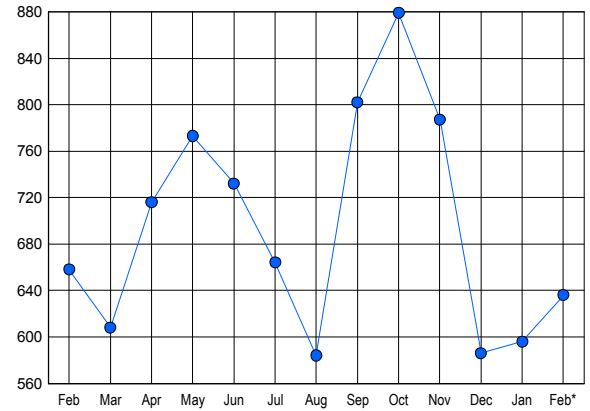


### LISTINGS

Price Range	New This Month			Total Actives		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	23	24	-4.2	43	55	-21.8
150,000 - 199,999	3	10	-70.0	11	14	-21.4
200,000 - 299,999	41	60	-31.7	71	91	-22.0
300,000 - 399,999	94	100	-6.0	95	101	-5.9
400,000 - 499,999	82	77	6.5	87	97	-10.3
500,000 - 599,999	56	56	0.0	76	53	43.4
600,000 - 699,999	52	44	18.2	65	68	-4.4
700,000 - 799,999	42	32	31.3	48	42	14.3
800,000 - 899,999	14	22	-36.4	22	28	-21.4
900,000 - 999,999	13	14	-7.1	19	21	-9.5
1,000,000 - 1,249,999	15	24	-37.5	27	26	3.8
1,250,000 - 1,499,999	4	10	-60.0	21	16	31.3
1,500,000 +	18	19	-5.3	51	46	10.9
<b>TOTALS</b>	<b>457</b>	<b>492</b>	<b>-7.1</b>	<b>636</b>	<b>658</b>	<b>-3.3</b>

### INVENTORY TREND

Listings Active at End of Month

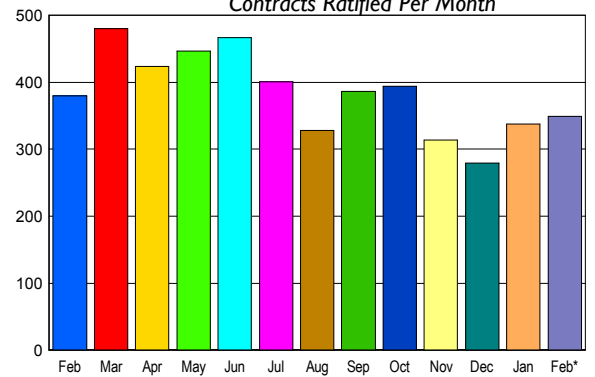


### CONTRACTS

Price Range	New This Month			Year-To-Date		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	17	21	-19.0	38	36	5.6
150,000 - 199,999	11	9	22.2	16	15	6.7
200,000 - 299,999	39	58	-32.8	92	106	-13.2
300,000 - 399,999	76	72	5.6	135	136	-0.7
400,000 - 499,999	62	73	-15.1	115	122	-5.7
500,000 - 599,999	52	47	10.6	94	88	6.8
600,000 - 699,999	29	42	-31.0	64	78	-17.9
700,000 - 799,999	25	18	38.9	48	37	29.7
800,000 - 899,999	19	11	72.7	35	16	118.8
900,000 - 999,999	6	9	-33.3	10	15	-33.3
1,000,000 - 1,249,999	5	8	-37.5	10	16	-37.5
1,250,000 - 1,499,999	2	5	-60.0	6	12	-50.0
1,500,000 +	6	7	-14.3	11	12	-8.3
<b>TOTALS</b>	<b>349</b>	<b>380</b>	<b>-8.2</b>	<b>674</b>	<b>689</b>	<b>-2.2</b>

### SALES TREND

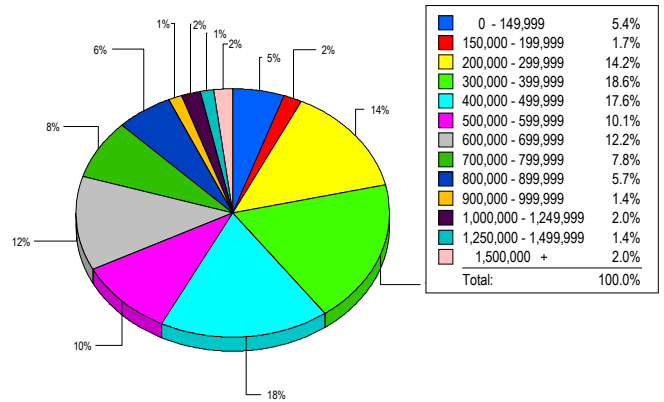
Contracts Ratified Per Month



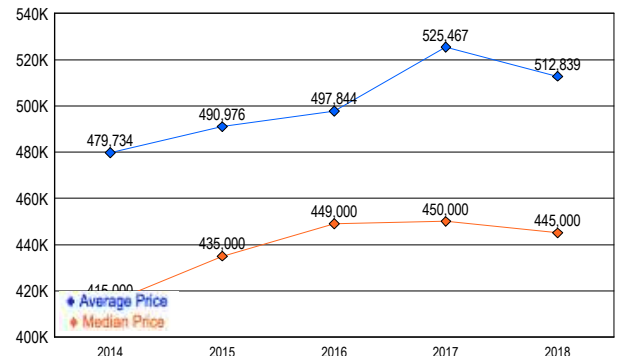
### SETTLEMENTS

Price Range	New This Month			Year-To-Date		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	16	7	128.6	27	17	58.8
150,000 - 199,999	5	6	-16.7	17	16	6.3
200,000 - 299,999	42	41	2.4	81	75	8.0
300,000 - 399,999	55	58	-5.2	115	119	-3.4
400,000 - 499,999	52	49	6.1	99	85	16.5
500,000 - 599,999	30	38	-21.1	66	80	-17.5
600,000 - 699,999	36	37	-2.7	57	65	-12.3
700,000 - 799,999	23	17	35.3	38	35	8.6
800,000 - 899,999	17	5	240.0	30	17	76.5
900,000 - 999,999	4	7	-42.9	8	12	-33.3
1,000,000 - 1,249,999	6	11	-45.5	11	18	-38.9
1,250,000 - 1,499,999	4	5	-20.0	8	8	0.0
1,500,000 +	6	7	-14.3	11	12	-8.3
<b>TOTALS</b>	<b>296</b>	<b>288</b>	<b>2.8</b>	<b>568</b>	<b>559</b>	<b>1.6</b>

### MARKET BY PRICE RANGE



### AVERAGE & MEDIAN PRICE



DATA SOURCE: Metropolitan Regional Information Systems, Inc. (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year-to-date contract information may not equal the sum of the monthly contract totals reported in